



# Snohomish County Council

## Legislation Text

File #: 2022-0674, Version: 1

### Executive/Council Action Form (ECAF)

**ITEM TITLE:**

Motion 22-297, approve and authorize the County Executive to execute Amendment 7 to the Master Software and Services Agreement with Global Tel\*Link for Turnkey Public Access Phone Services

**DEPARTMENT:** Information Technology

**ORIGINATOR:** Dee White

**EXECUTIVE RECOMMENDATION:** Approved by Ken Klein 07/15/22

**PURPOSE:** The purpose of this ECAF is to request approval and authorization for Amendment 7 to the Turnkey Public Access Phone Services, extending the contract for one year.

**BACKGROUND:** In 2004, Bid 74-04 was awarded to GTL, formerly A.T. &T., for a turnkey public access phone system. The turnkey phone system includes two components, public pay phones located at various County locations such as the Airport, Fairgrounds, and County Campus, and jail inmate phones installed at the main campus, DJJC, and Sheriff Precincts. This contract has been a revenue source derived from the commissions earned largely from inmate population phone usage, and the revenue is used for inmate purposes. GTL has provided a reliable phone operating system that includes some of the latest technological features and functions. GTL is a leader in providing inmate phone systems nationally. In 2014 the contract was amended to extend the services for five years, and at the same time a new, higher commission rate was negotiated. In addition to paying commissions, GTL is responsible for payment of two inmate technology programs, VINES and Looking Glass Analytics, totaling approximately \$85,000.00 annually. Amendment three was approved in 2018, extending the contract for two additional years, through 11/23/2020. Amendment 4 was approved in 2020, extending the contract for 1 additional year, through 11/23/2021. Amendment 5 was approved in 2021, extending the contract for 1 additional year and adding a scanning unit. Amendment 6 was approved in 2022, correcting language that was included in Amendment 5. Approval of this amendment allows for a one-year extension to the contract under the current fee schedule, to allow time for completion of a new Request for Information and competitive solicitation to replace the services.

**FISCAL IMPLICATIONS:**

EXPEND: FUND, AGY, ORG, ACTY, OBJ, AU	CURRENT YR	2ND YR	1ST 6 YRS
<b>TOTAL</b>			

REVENUE: FUND, AGY, ORG, REV, SOURCE	CURRENT YR*	2ND YR	1ST 6 YRS
002-3383106990 (Corrections)	\$31,000		
002-3301139000 (Precincts)	\$60		
002-33674086990 (DJJC)	\$1,200		
505-3148806990 (IS)	\$1,250		
505-3148806990 (VINES & LGA)	\$85,000		
All Other Departments	\$4		
<b>TOTAL</b>	<b>\$118,514</b>		

**DEPARTMENT FISCAL IMPACT NOTES:** \*Represents estimated income stream from November 2021 through November 2022

**CONTRACT INFORMATION:**

ORIGINAL	CONTRACT#	AMOUNT
AMENDMENT X	CONTRACT#	AMOUNT \$118,514.00

**Contract Period**

ORIGINAL	START	11/24/2004	END	11/2007
EXTENSION 1	START	11/2007	END	11/2010
EXTENSION 2	START	11/2010	END	11/2013
AMENDMENT 1	START	11/2013 Motion 13-516	END	11/2018
AMENDMENT 2	START	6/20/16 Motion 16-326	END	11/30/18
AMENDMENT 3	START	11/24/18 Motion 18-256	END	11/23/20
AMENDMENT 4	START	11/24/20 Motion 20-470	END	11/23/21
AMENDMENT 5	START	11/24/21 Motion 21-375	END	11/23/22
AMENDMENT 6	START	11/24/21 Motion 22-059	END	11/23/22
AMENDMENT 7	START	11/24/22	END	11/23/23

**OTHER DEPARTMENTAL REVIEW/COMMENTS:** PA approval 7/5/2022. Reviewed/approved by Risk - Diane Baer - 07/14/22. Reviewed/approved by Finance - Nathan Kennedy 07/14/22