



Snohomish County Council

Legislation Text

File #: 2021-0563, Version: 1

Executive/Council Action Form (ECAF)

ITEM TITLE:

Motion 21-374, approving and authorizing the County Executive to execute Amendment No. 5 to the master software and services agreement with Global TEL*LINK, for turnkey public access phone services

DEPARTMENT: Information Technology

ORIGINATOR: Dee White

EXECUTIVE RECOMMENDATION: Approved Lacey Harper 9/29/21

PURPOSE: The purpose of this ECAF is to request approval and authorization for Amendment 5 to the Turnkey Public Access Phone Services, extending the contract term for one year and updating the tablet related services.

BACKGROUND: In 2004, Bid 74-04 was awarded to GTL, formerly A.T. &T., for a turnkey public access phone system. The turnkey phone system includes two components, public pay phones located at various County locations such as the Airport, Fairgrounds, and County Campus, and jail inmate phones installed at the main campus, DJJC, and Sheriff Precincts. This contract has been a revenue source derived from the commissions earned largely from inmate population phone usage, and the revenue is used for inmate purposes. GTL has provided a reliable phone operating system that includes some of the latest technological features and functions. GTL is a leader in providing inmate phone systems nationally. In 2014 the contract was amended to extend the services for five years, and at the same time a new, higher commission rate was negotiated. In addition to paying commissions, GTL is responsible for payment of two inmate technology programs, VINES and Looking Glass Analytics, totaling approximately \$85,000.00 annually. Amendment three was approved in 2018, extending the contract for two additional years, through 11/23/2020. Amendment 4 was approved in 2020, extending the contract for 1 additional year, through 11/23/2021. Approval of this amendment allows for a one-year extension to the contract under the current fee schedule, to allow time for a new solicitation to replace the services. In addition, the amendment addresses two urgent needs for Corrections; GTL will provide an Ultraviolet C disinfection unit and begin inmate mail processing services, both linked to the GTL inmate tablet program, at no cost to the County. **Expedited handling is required due to the current agreement expiration date of 11/23/2021. Contract amendment negotiation began in June 2021 and suffered multiple delays by the vendor.**

FISCAL IMPLICATIONS:

| EXPEND: FUND, AGY, ORG, ACTY, OBJ, AU | CURRENT YR | 2ND YR | 1ST 6 YRS |
|---------------------------------------|------------|--------|-----------|
| | | | |
| | | | |
| | | | |
| | | | |
| TOTAL | | | |

| REVENUE: FUND, AGY, ORG, REV, SOURCE | CURRENT YR | 2ND YR | 1ST 6 YRS |
|--------------------------------------|------------------|--------|-----------|
| 002-3383106990 (Corrections) | \$31,000 | | |
| 002-3301139000 (Precincts) | \$60 | | |
| 002-33674086990 (DJJC) | \$1,200 | | |
| 505-3148806990 (IS) | \$1,250 | | |
| 505-3148806990 (VINES & LGA) | \$85,000 | | |
| All Other Departments | \$4 | | |
| TOTAL | \$118,514 | | |

DEPARTMENT FISCAL IMPACT NOTES: Represents estimated income stream November 2021-November 2022.

CONTRACT INFORMATION:

| ORIGINAL | CONTRACT# | AMOUNT |
|-------------|-----------|--------------|
| AMENDMENT X | CONTRACT# | \$118,514.00 |

Contract Period

| | | | | |
|-------------|-------|------------------------|-----|----------|
| ORIGINAL | START | 11/2004 | END | 11/2007 |
| EXTENSION 1 | START | 11/2007 | END | 11/2010 |
| EXTENSION 2 | START | 11/2010 | END | 11/2013 |
| AMENDMENT 1 | START | 11/2013 Motion 13-516 | END | 11/2018 |
| AMENDMENT 2 | START | 6/20/16 Motion 16-326 | END | 11/30/18 |
| AMENDMENT 3 | START | 11/24/18 Motion 18-256 | END | 11/23/20 |
| AMENDMENT 4 | START | 11/24/20 Motion 20-470 | END | 11/23/21 |
| AMENDMENT 5 | START | 11/24/21 | END | 11/23/22 |

OTHER DEPARTMENTAL REVIEW/COMMENTS: PA approval 9/28/2021/Risk, Diane Baer 9/28/21/Finance, Nathan Kennedy 9/29/21