

Siemens Industry, Inc.

Date: July 1, 2020
To: Lolly Huggins
RE: PCR-4: Snohomish County Courthouse – Lobby Security Modifications

SOLUTIONS OVERVIEW

Siemens Industry, Inc. (SI) is pleased to provide the following proposal for the above referenced project. This quote is based upon the installation of new readers requested by Snohomish County for the Siemens Project ID 44OP-240571 Snohomish County Courthouse Lobby Security Modifications. This request will be an add to the existing base contract.

Optical Lanes

Siemens has been requested to add horn strobes to the optical exit lanes located in the new courthouse lobby. The horn strobes will be configured to annunciate when a person tries to enter the lobby thru the exit lanes. Siemens will add two (2) key switches at the sheriff's desk to allow the lanes to be placed in a bypass mode which will shunt the horn strobes from going into alarm. The key switches will be configured to accept a Snohomish County cylinder and core. Siemens will provide and install cabling through existing conduit pathways and risers. If the pathways do not exist, additional project change request will be provided to create the pathway from the optical lanes to the sheriff's desk. Security cabling will be installed to the basement level SiPass security enclosure located directly below the optical lanes.

CR.9-7 Stairwell Employee Exit

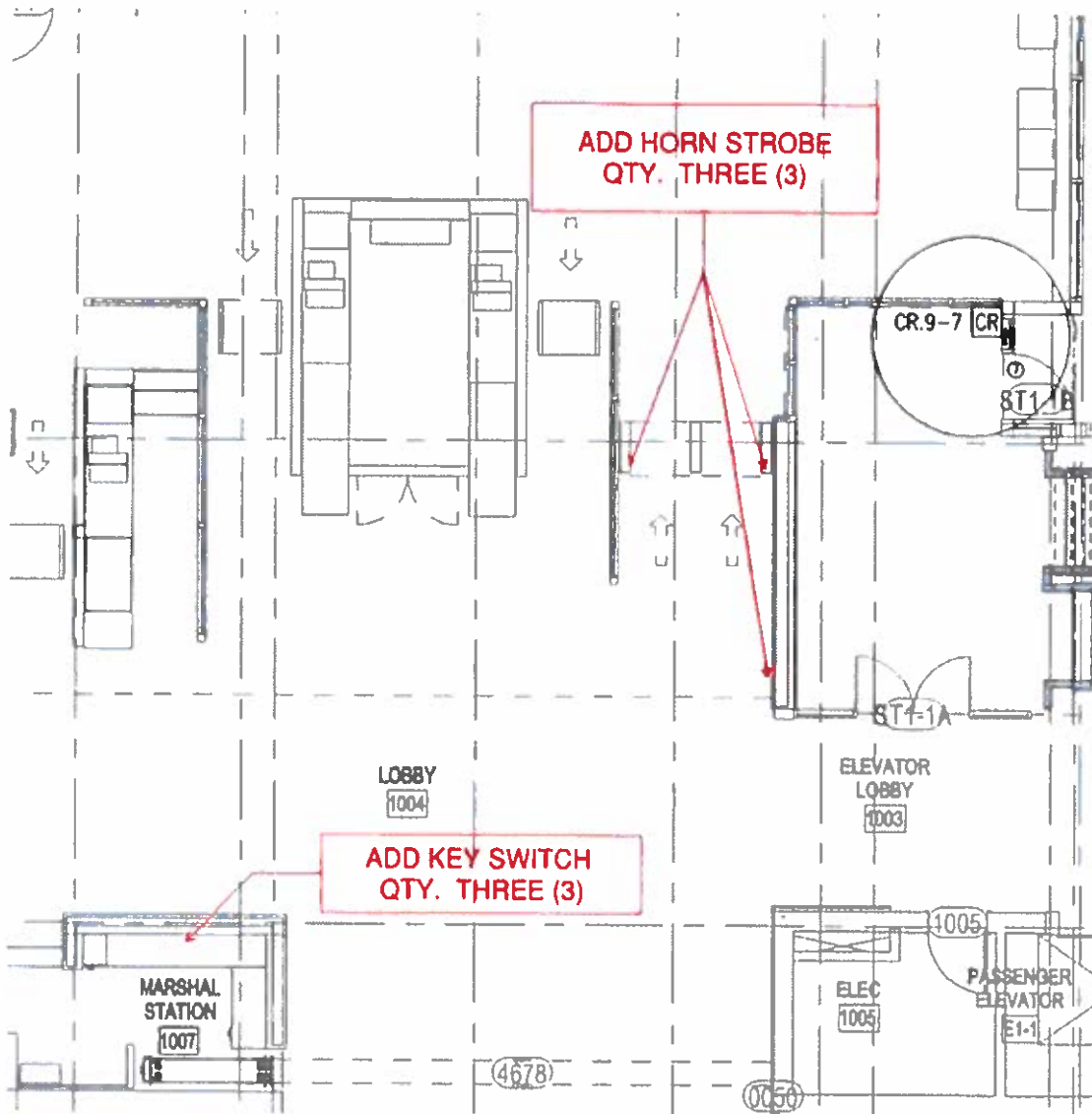
Siemens will add a horn strobe in the lobby for CR.9-7 Employee Exit. This will allow the on-duty officers to know when the exit door is in alarm. The current door alarm annunciator is not loud enough for the officers to hear. The sheriff's desk will be equipped with one (1) key switch to reset the horn strobe if it goes into alarm. The key switch will be configured to accept a Snohomish County cylinder and core. Security cabling will be installed to the basement level SiPass security enclosure located directly below the optical lanes.

SiPass Client Software

Siemens will also add the SiPass client software to a Snohomish County provided workstation at the sheriff desk and at Sgt. Matthew Onderbreke's laptop. The workstations must meet the software recommended requirements.

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Courthouse Lobby



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Clarifications

- 1 Pricing includes project management for the duration of the project schedule
- 2 Pricing includes one (1) year warranty on materials and workmanship
- 3 Materials pricing is for the extent of the project schedule

Exclusions

- 1 Scope of work outside the above-mentioned specified systems
- 2 Cutting, painting and patching
- 3 Server, Workstation, Network Switches, Routers, Firewall
- 4 Sales Tax
- 5 Conduit, Core Drilling, Cable Supports
- 6 Access Cards
- 7 Provision or installation of wire, fiber, electrical distribution components, conduit and boxes other than what is described in this proposal
- 8 Network connectivity, provided by others
- 9 Fire Alarm system interface, if required
- 10 All lock hardware, and electrified lock hardware to be provided by others
- 11 120VAC connections and supply to be done by others as required
- 12 Performance or Payment bonds
- 13 Costs associated with schedule acceleration, project meetings, multiple trips onsite due to incompleteness of others, or multiple unplanned phases

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PAYMENT TERMS ACCEPTANCE AGREEMENT

The total price of *Fifteen Thousand Three Hundred Seventy-Five and No Cents (\$ 15,375.00)* and the estimated return on investment are based on the items outlined in this proposal. ANY statements made herein regarding savings that may be achieved by implementing the services offered in this proposal are estimates only. No warranty, either expressed or implied, shall be construed to arise from such statements, nor shall such statements be construed as constituting a guarantee by Siemens that such savings will occur if the services are implemented

TERMS AND CONDITIONS DISCLAIMER

The Customer acknowledges that when approved by the Customer and accepted by Siemens Industry, Inc. (i) the Proposal and the Contract Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter (collectively, hereinafter referred to as the "Agreement") and (ii) in the event of any conflict between the terms and conditions of the Proposal and the terms and conditions of The Contract Terms and Conditions, the Contract Terms and Conditions shall control.

BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE CUSTOMER

This Proposal is based on the Siemens Industry, Inc. Standard Terms and Conditions and the "Scope of Work" and are to be considered part of this proposal. Proposal is valid for thirty (30) days from the delivery date of July 1, 2020. Payment is due within 30 days of invoice date.

Payment Terms: 25% mobilization in advance, progress payments

Total Base Solution: Fifteen Thousand Three Hundred Seventy-Five and No Cents (\$ 15,375.00)

**Alternates not included in base solution total. Alternates will be an add to the total security solution price shown above*

Proposal accepted by:

Name: Ja Nae Nelson
Company: Shoshonish County
Title: Director

Ja Nae Nelson 7/16/2020
Signature Date

Proposal submitted by:

Robert Williamson
Project Manager
Siemens Industry, Inc

Robert Williamson 07/01/2020
Signature Date