**Project Name: Future of Flight** 

Year to Date 12/31/2022 Actual	Year to Date 12/31/2022 Budgeted	Positive/(Negative) Variance	Budget Variance %	Prior Year-to-Date Actuals	Year-to-Year % Change: Actuals
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
	\$0	\$0			0.0%
					0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0		\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$960,453	\$845,786	\$114,667	13.6%	\$813,709	18.0%
\$0	\$0	\$0	0.0%	\$0	0.0%
\$1,092,681	\$1,092,681	\$0	0.0%	\$1,163,098	-6.1%
		\$0			0.3%
\$137,005		\$37,005	37.0%	\$113,263	21.0%
\$1,579,688	\$1,428,016	\$151,672	10.6%	\$1,481,689	6.6%
\$1,579,688	\$1,428,016	\$151,672	10.6%	\$1,481,689	6.6%
\$605,728	\$605,728	\$0	0.0%	\$602,934	0.5%
\$973,960	\$822,288	\$151,672	18.4%	\$878,755	10.8%
60,496		60,496	0.0%	35,792	69.0%
_	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	So	Year to Date 12/31/2022 Actual         Year to Date 12/31/2022 Budgeted         Positive/(Negative) Variance         Variance           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0         \$0         \$0         0.0%           \$0	Year to Date 12/31/2022 Actual         Year to Date 12/31/2022 Budgeted         Positive/(Negative) Variance         Variance         Prior Year-to-Date Actuals           \$0

#### **Notes:**

- 1. Future of Flight is a PFD Regional Center that is leased 100% to Boeing since October 17, 2018
- 2. Boeing has a Facility Budget that operates independently of the PFD Regional Center Budget
- 3. Contributions: Boeing Lease revenue less PFD Sales Tax Rebate
- 4. Other Non-Operating Expense: This represents capitalized facility improvements and maintenance.
- 5. Event Attendees: Due to the public health emergency (COVID-19) the facility was at reduced operations for 2022.

# Project Name: Future of Flight - PFD Regional Center

Annual Debt Svc for 2022 Principal Interest	2018-Refi Bond \$765,000 \$581,821 \$1,346,821	2018-Refi Bond \$108,435.00 \$28,630.00 \$137,065.00	
Remaining Principal Balance at 12/31/22	\$14,215,000	\$14,215,000	
Unrestricted Cash/Investments at 12/31/22	\$0.00		
Restricted Cash/Investments at 12/31/22	\$0.00		
Total Cash/Investments at 12/31/22	\$0.00		

**Project Name: Everett Events Center** 

110,00011111	ne: Everett Events Center		1			
	Year to Date 12/31/2022 Actual	Year to Date 12/31/2022 Budgeted	Positive/(Negative) Variance	Budget Variance %	Prior Year-to-Date Actuals	Year-to-Year % Change: Actuals
Operating Revenues						
Ticket Sales (net of taxes)	\$7,951,148	\$9,042,446	(\$1,091,298)	-12.1%	\$4,877,188	63.0%
Facility Rentals	\$1,401,513	\$1,115,237	\$286,276	25.7%	\$700,449	100.1%
Event Services (net of expense)	(\$735,499)	(\$770,537)	\$35,038	-4.5%	(\$429,801)	71.1%
Food and Beverage (net of expense)	\$959,696	\$1,039,004	(\$79,308)	-7.6%	\$321,802	198.2%
Other	\$3,175,549	\$3,140,959	\$34,590	1.1%	\$2,588,266	22.7%
<b>Total Operating Revenues</b>	\$12,752,407	\$13,567,109	(\$814,702)	-6.0%	\$8,057,904	58.3%
Expenditures						
Salaries and Benefits	\$2,440,654	\$2,344,203	(\$96,451)	4.1%	\$1,831,821	33.2%
Other Administrative and General	\$1,648,093	\$1,765,504	\$117,411	-6.7%	\$1,143,685	44.1%
Marketing	\$35,797	\$86,350	\$50,553	-58.5%	\$23,377	53.1%
Special Events Performer Costs	\$0	\$0	\$0	0.0%	\$0	0.0%
Utilities	\$682,647	\$695,500	\$12,853	-1.8%	\$620,012	10.1%
Other	\$8,033,171	\$9,054,465	\$1,021,294	-11.3%	\$4,950,326	62.3%
<b>Total Expenditures</b>	\$12,840,362	\$13,946,022	\$1,105,660	-7.9%	\$8,569,221	49.8%
Gain (Loss) on Operations	(\$87,955)	(\$378,913)	\$290,958		(\$511,317)	-82.8%
Non-Operating Revenues (Expense)						
City Lodging Tax Grant	\$100,000	\$100,000	\$0	0.0%	\$100,000	0.0%
County Lodging Tax Grant	\$68,270	\$229,852	(\$161,582)	-70.3%	\$0	0.0%
PFD City Sales Tax	\$1,445,925	\$1,278,000	\$167,925	13.1%	\$1,333,171	8.5%
PFD County Sales Tax	\$1,057,220	\$906,674	\$150,546	16.6%	\$893,296	18.4%
Interest Income	\$100,847	\$5,000	\$95,847	1916.9%	\$4,430	2176.5%
Contributions	\$913,921	\$954,097	(\$40,176)	-4.2%	\$750,147	21.8%
Interest Expense	(\$1,662,524)	(\$1,663,234)	\$710	0.0%	(\$1,650,840)	0.7%
Other Non-Operating Expense	\$0	\$0	\$0	0.0%	\$0	0.0%
<b>Total Non-Operating Revenues (Expense)</b>	\$2,023,659	\$1,810,389	\$213,270	11.8%	\$1,430,204	41.5%
Aggregate Change in Net Assets	\$1,935,704	\$1,431,476	\$504,228	35.2%	\$918,887	110.7%
Depreciation and Amortization	\$1,536,433	\$1,575,500	\$39,067	-2.5%	\$1,575,674	-2.5%
Change in Net Assets after Depr./Amort.	\$399,271	(\$144,024)	\$465,161	-377.2%	(\$656,787)	-160.8%
Number of Event Attendees	329,423	427,343	(97,920)	-22.9%	113,305	190.7%

Notes - At a minimum, include (1) brief explanations for all "miscellaneous", "other", etc. amounts listed above and (2) brief explanation for significant variances:

### (1) Other Revenues include:

Facility and Convenience Fees, Suite Revenues, Novelties from the Events

Naming Rights, Advertising and Premium Seating Revenues

Ice Rink, Ticket Order Revenue, Parking, Contractual Payment and miscellaneous

### (1) Other Expenditures are Promoter Proceeds

## (2) Significant Variances

Even though the number of events was close to budgeted, Ticket Revenues were lower due to less tickets sold, but Rental Revenue fom events was higher, and the lower Promoter Proceeds corallate to the Ticket Revenue decreases.

Food and Beverage is lower due to lower attendance.

Salaries and Benefits are lower because of open positions not being filled as budgeted for.

City and County Sales Taxes came in higher, Budget was more conservative in regards to this Revenue item.

Interest rates increased significantly which resulted in a much higher Interest Income

Project Name: Everett Events Center				
Annual Debt Svc for 2022				
Principal	\$625,000			
Interest	\$773,776			
	\$1,398,776			
Remaining Principal Balance at 12/31/22	\$17,275,000			
Unrestricted Cash/Investments at 12/31/22	\$2,431,644			
Restricted Cash/Investments at 12/31/22	\$1,398,776			
Total Cash/Investments at 12/31/22	\$3,830,420			

**Project Name:** Edmonds Center for the Arts

	Year to Date 12/31/2022 Actual	Year to Date 12/31/2022 Budgeted	Positive/(Negative) Variance	Budget Variance %	Prior Year-to-Date Actuals	Year-to-Year % Change: Actuals
<b>Operating Revenues</b>						
Ticket Sales (net of taxes)	\$990,781	\$913,000	\$77,781	8.5%	\$258,907	282.7%
Facility Rentals	\$553,154	\$590,000	(\$36,846)	-6.2%	\$298,601	85.2%
Event Services (net of expense)	\$1,850	\$18,000	(\$16,150)	-89.7%	\$1,300	42.3%
Food and Beverage (net of expense)	\$109,797	\$152,000	(\$42,203)	-27.8%	\$25,661	327.9%
Other (Contributed Revenue)	\$971,060	\$1,264,000	(\$292,940)	-23.2%	\$929,109	4.5%
<b>Total Operating Revenues</b>	\$2,626,642	\$2,935,000	(\$308,358)	-10.5%	\$1,513,578	73.5%
Expenditures						
Salaries and Benefits	\$1,719,356	\$1,921,000	\$201,644	-10.5%	\$903,351	90.3%
Other Administrative and General	\$345,547	\$334,000	(\$11,547)	3.5%	\$217,754	58.7%
Marketing	\$108,150	\$149,000	\$40,850	-27.4%	\$43,633	147.9%
Special Events Performer Costs	\$800,509	\$758,000	(\$42,509)	5.6%	\$202,814	294.7%
Utilities & Maintence	\$188,657	\$147,000	(\$41,657)	28.3%	\$155,507	21.3%
Other (Fundraising Expenses)	\$130,503	\$124,000	(\$6,503)	5.2%	\$137,393	-5.0%
Total Expenditures	\$3,292,722	\$3,433,000	\$140,278	-4.1%	\$1,660,452	98.3%
Gain (Loss) on Operations	(\$666,080)	(\$498,000)	(\$168,080)		(\$146,874)	353.5%
Non-Operating Revenues (Expense)						
City Lodging Tax Grant	\$0	\$0	\$0	0.0%	\$0	0.0%
County Lodging Tax Grant	\$100,000	\$100,000	\$0	0.0%	\$100,000	0.0%
PFD City Sales Tax	\$442,895	\$429,812	\$13,083	3.0%	\$411,931	7.5%
PFD County Sales Tax	\$733,299	\$718,411	\$14,888	2.1%	\$600,781	22.1%
Interest Income	\$10,870	\$4,000	\$6,870	171.8%	\$461	2257.9%
Contributions	\$15,967	\$0	\$15,967	0.0%	\$1,100,152	-98.5%
Interest Expense	(\$140,403)	(\$133,000)	(\$7,403)	5.6%	(\$133,356)	5.3%
Other Non-Operating Expense	(\$267)	\$0	(\$267)	0.0%	(\$122,719)	-99.8%
<b>Total Non-Operating Revenues (Expense)</b>	\$1,162,361	\$1,119,223	\$43,138	3.9%	\$1,957,250	-40.6%
Aggregate Change in Net Assets	\$496,281	\$621,223	(\$124,942)	-20.1%	\$1,810,376	-72.6%
Depreciation and Amortization	\$376,928	\$396,000	\$19,072	-4.8%	\$354,996	6.2%
Change in Net Assets after Depr./Amort.	\$119,353	\$225,223	(\$144,014)	-47.0%	\$1,455,380	-91.8%
Number of Event Attendees	25,633	24,565	1,068	4.3%	5,750	345.8%

Project Name:	ne: Edmonds Center for the Arts			
Annual Debt Svc for 2022				
Principal	\$474,858			
Interest	\$143,652			
	\$618,510			
Remaining Principal Balance at 12/31/22	\$5,615,053			
Unrestricted Cash/Investments at 12/31/22	\$343,332			
Restricted Cash/Investments at 12/31/22	\$764,110			
Total Cash/Investments at 12/31/22	\$1,107,442			

**Project Name: Lynnwood Convention Center** 

	Year to Date 12/31/2022 Actual	Year to Date 12/31/2022 Budgeted	Positive/(Negative) Variance	Budget Variance %	Prior Year-to-Date Actuals	Year-to-Year % Change: Actuals
Operating Revenues						
Ticket Sales (net of taxes)	\$1,551	\$0	\$1,551	0.0%	\$0	0.0%
Facility Rentals	\$556,275	\$202,150	\$354,125	175.2%	\$300,458	85.1%
Event Services (net of expense)	\$274,560	\$117,921	\$156,639	132.8%	(\$2,054)	-13467.1%
Food and Beverage (net of expense)	\$1,103,786	\$818,708	\$285,078	34.8%	\$150,064	635.5%
Other + Convention Plaza	\$1,165,105	\$1,299,289	(\$134,184)	-10.3%	\$1,363,872	-14.6%
<b>Total Operating Revenues</b>	\$3,101,277	\$2,438,068	\$663,209	27.2%	\$1,812,340	71.1%
Expenditures						
Salaries and Benefits	\$1,813,609	\$1,916,411	\$102,802	-5.4%	\$1,209,942	49.9%
Other Administrative and General	\$2,286,283	\$2,385,092	\$98,809	-4.1%	\$1,187,854	92.5%
Marketing	\$83,436	\$202,768	\$119,332	-58.9%	\$105,656	-21.0%
Special Events Performer Costs	\$2,025	\$0	(\$2,025)	0.0%	\$0	0.0%
Utilities	\$375,531	\$336,981	(\$38,551)	11.4%	\$292,758	28.3%
Other	\$0	\$0	\$0	0.0%	\$0	0.0%
<b>Total Expenditures</b>	\$4,560,884	\$4,841,252	\$280,368	-5.8%	\$2,796,210	63.1%
Gain (Loss) on Operations	(\$1,459,607)	(\$2,403,184)	\$943,577		(\$983,870)	48.4%
Non-Operating Revenues (Expense)						
City Lodging Tax Grant	\$558,088	\$558,088	\$0	0.0%	\$541,833	3.0%
County Lodging Tax Grant	\$714,868	\$876,449	(\$161,581)	-18.4%	\$842,740	-15.2%
PFD City Sales Tax	\$1,260,813	\$1,131,003	\$129,810	11.5%	\$1,159,255	8.8%
PFD County Sales Tax	\$1,346,548	\$1,346,548	\$0	0.0%	\$1,177,161	14.4%
Interest Income	\$85,378	\$34,000	\$51,378	151.1%	\$7,322	1066.0%
Contributions	\$0	\$0	\$0	0.0%	\$0	0.0%
Interest Expense	(\$598,869)	(\$595,698)	(\$3,170)	0.5%	(\$661,176)	-9.4%
Environmental Remediation	(\$25,572)	(\$10,000)	(\$15,572)	155.7%	(\$1,428)	1690.7%
Snohomish County Project Grant	\$255,720	\$200,000	\$55,720	27.9%	\$0	0.0%
COL-Easement/ROW	\$437,500	\$218,750	\$218,750	100.0%	\$0	0.0%
Other Non-Operating Expense	(\$108,890)	\$175,880	(\$284,770)	-161.9%	\$313,503	-134.7%
<b>Total Non-Operating Revenues (Expense)</b>	\$3,925,585	\$3,935,019	(\$9,434)	-0.2%	\$3,379,210	16.2%
Aggregate Change in Net Assets	\$2,465,977	\$1,531,835	\$934,142	61.0%	\$2,395,340	2.9%
Depreciation and Amortization	\$701,899	\$747,579	\$45,680	-6.1%	\$733,219	-4.3%
Change in Net Assets after Depr./Amort.	\$1,764,078	\$784,256	\$888,462	124.9%	\$1,662,121	6.1%
Number of Event Attendees	44,281	-	44,281	0.0%	21,315	107.7%

Project Name: Lynnwood Convention Center				
Annual Debt Svc for 2022				
Principal	\$2,093,300			
Interest	\$656,417			
	\$2,749,717			
Remaining Principal Balance at 12/3	11/22			
Unrestricted Cash/Investments at 12/31	1/22 \$8,628,087			
Restricted Cash/Investments at 12/31/2	\$1,046,257			
Total Cash/Investments at 12/31/22	\$9,674,344			

110,00011411	ie. Total illi i Tojects		•			
	Year to Date 12/31/2022 Actual	Year to Date 12/31/2022 Budgeted	Positive/(Negative) Variance	Budget Variance %	Prior Year-to-Date Actuals	Year-to-Year % Change: Actuals
Operating Revenues						
Ticket Sales (net of taxes)	\$8,943,480	\$9,955,446	(\$1,011,966)	-10.2%	\$5,136,095	74.1%
Facility Rentals	\$2,510,942	\$1,907,387	\$603,555	31.6%	\$1,299,508	93.2%
Event Services (net of expense)	(\$459,089)	(\$634,616)	\$175,527	-27.7%	(\$430,555)	6.6%
Food and Beverage (net of expense)	\$2,173,279	\$2,009,712	\$163,567	8.1%	\$497,527	336.8%
Other (& Convention Plaza-Lynnwood)	\$5,311,714	\$5,704,248	(\$392,534)	-6.9%	\$4,881,247	8.8%
<b>Total Operating Revenues</b>	\$18,480,326	\$18,942,177	(\$461,851)	-2.4%	\$11,383,822	62.3%
Expenditures						
Salaries and Benefits	\$5,973,619	\$6,181,614	\$207,995	-3.4%	\$3,945,114	51.4%
Other Administrative and General	\$4,279,923	\$4,484,596	\$204,673	-4.6%	\$2,549,293	67.9%
Marketing	\$227,383	\$438,118	\$210,735	-48.1%	\$172,666	31.7%
Special Events Performer Costs	\$802,534	\$758,000	(\$44,534)	5.9%	\$202,814	295.7%
Utilities	\$1,246,835	\$1,179,481	(\$67,355)	5.7%	\$1,068,277	16.7%
Other	\$8,163,674	\$9,178,465	\$1,014,791	-11.1%	\$5,087,719	60.5%
<b>Total Expenditures</b>	\$20,693,968	\$22,220,274	\$1,526,306	-6.9%	\$13,025,883	58.9%
Gain (Loss) on Operations	(\$2,213,642)	(\$3,278,097)	\$1,064,455		(\$1,642,061)	34.8%
Non-Operating Revenues (Expense)						
City Lodging Tax Grant	\$658,088	\$658,088	\$0	0.0%	\$641,833	2.5%
County Lodging Tax Grant	\$883,138	\$1,206,301	(\$323,163)	-26.8%	\$942,740	-6.3%
PFD City Sales Tax	\$3,149,633	\$2,838,815	\$310,818	10.9%	\$2,904,357	8.4%
PFD County Sales Tax	\$4,097,520	\$3,817,419	\$280,101	7.3%	\$3,484,947	17.6%
Interest Income	\$197,095	\$43,000	\$154,095	358.4%	\$12,213	1513.8%
Contributions	\$2,022,569	\$2,046,778	(\$24,209)	-1.2%	\$3,013,397	-32.9%
Interest Expense	(\$3,012,247)	(\$3,002,383)	(\$9,863)	0.3%	(\$3,053,753)	-1.4%
Environmental Remediation (Lynnwood)	(\$25,572)	(\$10,000)	(\$15,572)	155.7%	(\$1,428)	1690.7%
Snohomish County Project Grant (Lynnwood)	\$255,720	\$200,000	\$55,720	27.9%	\$0	0.0%
American Rescue Plan Funds (Lynnwood)	\$437,500	\$218,750	\$218,750	100.0%	\$0	0.0%
Other Non-Operating Expense ("Admissions Tax - Lynnwood)	\$27,848	\$275,880	(\$248,032)	-89.9%	\$304,047	-90.8%
<b>Total Non-Operating Revenues (Expense)</b>	\$8,691,293	\$8,292,647	\$398,646	4.8%	\$8,248,353	5.4%
Aggregate Change in Net Assets	\$6,477,650	\$5,014,550	\$1,463,100	29.2%	\$6,606,292	-1.9%
Depreciation and Amortization	\$3,220,988	\$3,324,807	\$103,819	-3.1%	\$3,266,823	-1.4%
Change in Net Assets after Depr./Amort.	\$3,256,662	\$1,689,743	\$1,566,919	92.7%	\$3,339,469	-2.5%
Number of Event Attendees	459,833	451,908	7,925	1.8%	176,162	161.0%

Annual Debt Svc for 2022	**5	**See Future of Flight	
Principal	\$3,958,158	\$108,435.00	
Interest	\$2,155,666	\$28,630.00	
	\$6,113,824	\$137,065.00	
Remaining Principal Balance at 12/31/22	\$37,105,053	\$14,215,000.00	
Unrestricted Cash/Investments at 12/31/22	\$11,403,063		
Restricted Cash/Investments at 12/31/22	\$3,209,143		
Total Cash/Investments at 12/31/22	\$14,612,206		

Total Cash/Investments at 12/31/22

**Project Name: Total All Projects**