

KEITH C. BRUCE DESIGNATED

BROKER/WASHINGTON STATE COMMISSIONER DEPARTMENT OF LICENCING

PROFILE

Driven Managing Broker with 32+ years in real estate, seeking a role with local community organization. Strong in negotiation and client loyalty, I aim for growth and excellence.

CONTACT



Seattle, WA 98115

ACTIVITIES AND INTERESTS

Coaching youth sports, University of Washington Alumni Bands, and Traveling

EXPERIENCE

DESIGNATED BROKER/OWNER SOUND POINT REAL ESTATE AND PROPERTY MANAGEMENT

DECEMBER 2008 TO PRESTENT

Leveraging 30 years in real estate to lead Sound Point Real Estate, WA's most innovative firm. Offering flexible commissions and managing all operations, from daily tasks to high-value negotiations, using advanced tech and virtual platforms.

DESIGNATED BROKER WINDERMERE REAL ESTATE

JUNE 1993 TO DECEMBER 2008

I led a team of up to 250 real estate brokers and office staff in one of the top-producing offices. My role involved orchestrating office meetings, providing sales training, offering guidance to brokers, and tackling recruitment and coaching duties.

UNITED STATES NAVY

APRIL 1988 TO APRIL 1999

Served several tours of duty in Persian Gulf War on Admirals Staff onboard the USS Midway CV-41

EDUCATION

BACHELORS IN SOCIOLOGY

UNIVERSITY OF WASHINGTON JUNE 1986

UNITED STATES NAVY COMBAT SYSTEMS TECHNICAL COMMAND

VALLEJO, CA JUNE 1987-1989

KEY SKILLS AND CHARACTERISTICS

I'm all about good communication, solving problems with a bit of creativity, and, most importantly, I'm here to listen and understand.