

## Summary of RFP-25-0685JM-C

### License, IT Asset Management and Network Discovery

		%	Concourse Tech Inc.	iT1	vPrime Tech Inc	AccelBI	Graphical Networks	Tech Heads	TeamDynamix	Carahsoft
	Digital Signature		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
9	Pricing, Schedule A	90	90.00	84.87	70.40	62.10	62.90	60.62	57.65	55.84
	Extended Cost (5 year projection)		\$162,500.00	\$172,316.81	\$207,748.80	\$235,503.61	\$232,504.08	\$241,274.40	\$253,669.18	\$261,906.08
10	Solution Offered	N/A	Lansweeper ENTERPRISE - 16K, 5-year term	Qualys QLU-P-HF-B	Lansweeper ENTERPRISE - 16K, 1-year term	Lansweeper ENTERPRISE - 16K, 3-year term	Graphical Networks LLC netTerrain	Lansweeper ENTERPRISE - 16K, 5-year term	TeamDynamix IT Asset Management	CrowdStrike, Inc Falcon Discover
	Product Specifications		Yes	Specs included w/proposal	Yes	Yes	No	Yes	No	Specs included in clarification
14	Proposer's Qualifications	N/A	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
16	Similar Projects	N/A	Yes	Yes	Yes	Yes	No	Yes	Available during contracting	Yes
17	Conflict of Interest Disclosure	N/A	None	None	None	N/A	None	N/A	N/A	None
18	County T&Cs	N/A	No exceptions	Subject to iT1's T&Cs	N/A	N/A	Accepted	N/A	Subject to TD's T&Cs	Subject to SC's T&Cs
19	EULA?	N/A	Yes	N/A	No	No	No	Yes	No	Yes
20	Support Terms	N/A	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes
	Adheres to Proposal Requirements	10	10.00	10.00	10.00	10.00	9.00	10.00	7.00	7.00
Total Score Including Cost			100.00	94.87	80.40	72.10	71.90	70.62	64.65	62.84

The Snohomish County Department of Information Technology has requested award of the IT asset management and network discovery license to Concourse Tech Inc. I have reviewed the RFP evaluation criteria and scoring and concur with their recommendation of award.

Submitted by:

Approved by:

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Jesse Morgan, Buyer

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Date

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Date