

**Ralph Lovely**  
**23723 78<sup>th</sup> Pl. W.**  
**Edmonds, WA 98026**  
**425-791-4655**  
**ralphlgeneralemail@gmail.com**

**Experience:**

Consumer Safety Officer for the Seafood Inspection Program -National Marine Fisheries Service  
2014-Present  
NW Region, Seattle Office

In the past eight years I have performed the following functions:

Support US Government's interests in the fishing industry

- Identifying areas of non-compliance with federal regulations on the part of the processor, notifying the processor of the problem, and assessing the company's response to guide them into a successful corrective action.
- Conducting audits, compliance and performance assessments for firms who wish to export product, audits and assessments performed for the Seafood Inspection Program and other agencies as contracted (FDA, USDA)
- Communicating with the firms, the field offices, and headquarters in the processes used, results obtained and handling specific issues.

Review plans and implementation of company operations to determine their adherence to guidelines, statutes, and mandates.

- Auditing firms in Washington and Alaska and evaluate compliance with GMP's (Good Manufacturing Practices) and HACCP (Hazard Analysis and Critical Control Points) standards for seafood. Evaluating processing firms for compliance with regulatory and program requirements for export and trade.
- Evaluation of risk to the public when standards have been violated and nonconforming product is positioned to enter the marketplace.
- Notifying firms and field offices and home office as appropriate when lot inspections fail to pass applicable standards, or HACCP audits are assessed deficiencies. Preventing the product from entering commerce, evaluating any recall the firms perform.
- When HACCP deficiencies are assessed, and corrective actions may be required, analyzing the corrective actions and the implementations for their ability to resolve the issue, and to communicate the rejection or acceptance of the corrective action.

**Relevant business/financial work experience:**

Sequim's Fresh Seafood & Smokehouse: Owner, Apr. 2012 – Oct. 2013

- Supervising cooks and staff, conducting performance evaluations.
- Hiring and termination of employees.
- Explained and demonstrated the operating standards which we operated at.
- Clarified and applied industry and regulatory standards.

Thrivent Financial: Agent for, Jul. 2004 – Feb. 2007

- Agent for an insurance and investment company.
- Most of work was on life insurance and annuity contracts, which requires detailed knowledge of how and when to modify a contract that will be in force for up to 50 years.
- Personal interviews with goal setting and financial planning.
- Extensive documentation of client's current financial position, with tax statements, existing investments, income statements from work or investments.
- Ensuring all applicable regulations are being followed for each client and contract.
- Analysis of insurance and investment needs, research to what solutions were most appropriate, working up proposals for projections of the investment/contract results over time.
- Licenses held Series 7 (Stockbroker) Series 6 (Mutual Funds) Series 63 (Registered Investment Advisor), Life and Health Insurance.

Volunteer work in community with financial aspects to the work

- I have 20+ years of experience on councils, boards, and committees, in positions ranging from a board or committee member to president, with responsibility to hundreds of people, with millions of dollars in assets, and substantial budgets. As part of this work, I have written business plans, guidance documents, and annual and quarterly reports. A large part of this time was spent on organization's finances, working through budgeting issues, analyzing problems and solutions, and presenting them to groups as needed. I was made president of one body during the 2008-2009 financial crisis. And headed up another group in fixing a building structurally damaged in a Seattle earthquake in 2001.

## **Education:**

Seattle University, Seattle, WA 98122 Graduated June 1989

Major: Economics, Degree: Bachelor of the Arts

Hawaii Pacific College, Honolulu, HI Graduated June 1985

Major: Management, Degree: Associate of Science