

Siemens Industry, Inc.

Date: June 10, 2020
To: Lolly Huggins
RE: PCR-1: Snohomish County DJJC – PODS A & B

SOLUTIONS OVERVIEW

Siemens Industry, Inc. (SI) is pleased to provide the following proposal for the above referenced project. This quote is based upon the installation of new readers requested by Snohomish County for the Siemens Project ID: 44OP-288969 DJJC Pods A & B. This request will be an add to the existing base contract.

Siemens has been requested to remove the field cable from the housing units located in Pods A & B. The base contract included labor to remove the cable to the nearest junction box. During our initial investigation the Snohomish County field team requested Siemens to remove all the security cable from the field devices location to the security enclosures. The field equipment had been removed by the Snohomish County facility team and a credit for this labor will be provided and shown in the financial summary below.

Financial Summary:

| | |
|---|---------------|
| Labor: Remove Field Cable | \$ 6,700.00 |
| Labor Credit: Remove Field Equipment..... | (\$ 3,600.00) |
| | |
| Project Change Request Total: | \$ 3,100.00 |

Siemens Industry, Inc.

Clarifications

1. Pricing includes project management for the duration of the project schedule.
2. Pricing includes one (1) year warranty on materials and workmanship.
3. Materials pricing is for the extent of the project schedule.

Exclusions

1. Cutting, painting and patching.
2. No Server.
3. Scope of work outside the above mentioned specification systems.
4. Sales Tax
5. Cable/Wire, labeling of any wire, cable installation and/or patch cords.
6. Access Cards.
7. Provision or installation of wire, fiber, electrical distribution components, conduit and boxes.
8. Network connectivity, provided by others
9. All cabling and conduit throughout project
10. Dedicated Telephone lines or monitoring services for systems listed above.
11. Fire Alarm system interface, if required.
12. All lock hardware, and electrified lock hardware to be provided by others.
13. 120VAC connections and supply to be done by others as required.
14. Performance or Payment bonds.
15. Costs associated with schedule acceleration, project meetings, multiple trips onsite due to incompleteness of others, or multiple unplanned phases.
16. Gates, motors and ground loop devices, to be provided by others

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PAYMENT TERMS ACCEPTANCE AGREEMENT

The total price of *Three Thousand One Hundred and No Cents (\$ 3,100.00)* and the estimated return on investment are based on the items outlined in this proposal. ANY statements made herein regarding savings that may be achieved by implementing the services offered in this proposal are estimates only. No warranty, either expressed or implied, shall be construed to arise from such statements, nor shall such statements be construed as constituting a guarantee by Siemens that such savings will occur if the services are implemented.

TERMS AND CONDITIONS DISCLAIMER

The Customer acknowledges that when approved by the Customer and accepted by Siemens Industry, Inc.: (i) the Proposal and the Contract Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter (collectively, hereinafter referred to as the "Agreement") and (ii) in the event of any conflict between the terms and conditions of the Proposal and the terms and conditions of The Contract Terms and Conditions, the Contract Terms and Conditions shall control.

BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE CUSTOMER.

This Proposal is based on the Siemens Industry, Inc. Standard Terms and Conditions and the "Scope of Work" and are to be considered part of this proposal. Proposal is valid for thirty (30) days from the delivery date of June 10, 2020. Payment is due within 30 days of invoice date.

Payment Terms: 25% mobilization in advance, progress payments

Total Base Solution: Three Thousand One Hundred and No Cents (\$ 3,100.00)

**Alternates not included in base solution total. Alternates will be an add to the total security solution price shown above*

Proposal accepted by:

Name: Janae Nelson
Company: Srohemish County
Title: Director

Proposal submitted by:

Robert Williamson
Project Manager
Siemens Industry, Inc

Janae Nelson 7/16/2020
Signature Date

Robert Williamson 06/10/2020
Signature Date