

Siemens Industry, Inc.

Date: October 06, 2020
To: Lolly Huggins
RE: PCR-1: Snohomish County – District Court Security Additions

SOLUTIONS OVERVIEW

Siemens Industry, Inc. (SI) is pleased to provide the following proposal for the above referenced project. This quote is based upon the installation of new readers requested by Snohomish County for the Siemens Project ID: 44OP-289290 – Snohomish County District Courts. This request will be an add to the existing base contract.

Cascade District Court: Work Stoppage

Siemens was required to pull off from installation at this location due to request from the district court judge. Installation had been prescheduled and team members were on site when asked to leave shortly after they had begun working.

Labor Impact:.....\$ 1,488.00

Evergreen & South District Court: After-Hours Installation

Siemens was requested to provide labor rate differential to execute the installation at the South District Court after normal business hours. Change request is due to scheduling conflicts and noise levels discovered during the implementation at the Cascade and Everett District court locations. The project team believes changing the installation times to an after-hours timeline. The installation would be performed between the hours of 18:00 – 02:00 and duration of installation would be no more than five days at both locations.

South District Court:.....\$ 3,920.00

Evergreen District Court:.....\$ 1,470.00

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CLARIFICATIONS

1. Siemens will terminate all access control equipment cables for the electronic security system equipment enclosures
2. All field equipment cable installation, and 120VAC is the responsibility electrical contractor
3. Procurement of the Access Control and IP Video equipment cable is the responsibility of the electrical contractor. Siemens will provide the electrical with the equipment cable schedule
4. An owner IT technical resource will be made available to the Siemens project team for the duration of this project
5. The Owner will configure network ports assigned to the electronic security system hardware for management of newly procured hardware.
6. Escort resources will be made available to the Siemens project team as required.
7. The Owner will provide internet service as required for the Siemens project team while work is performed on location.
8. The Owner will provide remote access (VPN) as required for the Siemens project team.
9. The Owner will configure newly procured network hardware.
10. The Owner will provide required network equipment and network information for the Electronic Security System hardware for the "Pre-Production" configurations.
11. The Owner will provide workspace for equipment storage and the pre-production configurations.
12. The Owner will configure network ports assigned to the electronic security system hardware for management of newly procured hardware.
13. The Owner will provide PoE-powered connectivity for all IP cameras
14. The structured cabling contractor will provide all necessary patch panels and patch cabling (copper and fiber) for the network attached electronic security system equipment.
15. The Owner has adequate space and in the electrical service panel for the electronic security system equipment enclosure.
16. All customer provided server and workstations will meet the manufacturers high server specification requirements.
17. All customer provided mobile devices will meet the manufacturer's specification requirements. Customer will configure Active Directory security groups to be integrated into Genetec Security Center.
18. The owner will be responsible for data entry of personnel and credential configuration.
19. The owner will be responsible for assigning personnel to the appropriate security access groups
20. The owner will provide adequate wall space for the access control equipment hardware
21. The electric locking hardware will be configured to accept 24VDC that is supplied from the access control systems power supplies provided by Siemens
22. Unless previously agreed upon all activities will be performed during normal business hours: Monday through Friday, 7:00AM to 4:00PM. All activities requiring after-hours work will be identified during the Planning Phase and will be incorporated into the schedule.
23. Some tasks identified in this proposal may be performed offsite or remotely
24. Performance of items not included in this Proposal are outside the scope of this project and will necessitate the execution of a Project Change Request and may result in a change of project approach, staffing and/or pricing.
25. Project drawing files must be in AutoCAD format. Siemens will not submit any construction drawing package until the AutoCAD files have been received. AutoCAD files must also be the 100% approved architectural construction set.

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26. Siemens will provide material cut sheets for the project submittal, for Siemens provided material only.
 27. Pricing includes Project Management for the duration of the project
 28. Pricing includes one (1) year warranty.
 29. Elevator equipment required for integration other than hardware specified in this proposal
 30. Requires Electrician familiar with installation to be present during initial project walk-through, testing and commissioning of systems listed above.
 31. For integration with the Fire Alarm, Siemens will require the fire alarm vendor to provide and output relay in same location as lock power supplies throughout project.
 32. Upon completion of training sessions, customer/owner is responsible to complete access card enrollment for remaining personnel.
 33. Application Training: Siemens will provide a prescheduled end user training for the following:
 - Scheduled instruction periods:
 - o Access Control = 0 Hr
 - o Video Surveillance = 0 Hr
- *NOTE* Additional training sessions will be additional cost.

EXCLUSIONS

1. Electronic Security System cable and or patch cords
2. Electronic Security System Cable Installation
3. Removal of existing or unused cabling
4. Procurement or installation of wire, fiber, electrical distribution components, conduit and boxes.
5. Network Infrastructure Equipment (Firewall, Router, Network Switch, Patch Panel, Etc..)
6. Network connectivity, provided by others
7. Elevator System Servers or Network Connection
8. 120VAC connections and supply to be done by others as required.
9. Cutting, painting and patching.
10. Core drilling for cable pathways unless noted in the proposal
11. Dedicated Telephone lines or monitoring services for systems listed above.
12. Fire Alarm system interface, if required.
13. Electric locking hardware to be provided and installed by the General Contractor
14. Upgrades to existing conditions or cleaning pertaining to seismic, electrical, or asbestos.
15. Documenting existing systems other than those provided by Presidio under this contract
16. Custom painting of the Siemens provided equipment
17. Performance or Payment bonds.
18. Costs associated with schedule acceleration, project meetings, multiple trips onsite due to incompleteness of others, or multiple unplanned phases.
19. Gates, Gate Motors and ground loop devices, to be provided by others.
20. Garage Entrance Motors, Roll-Up Doors/Grills
21. Equipment Stanchions, Bollards, Signage
22. Applicable sales tax.

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PAYMENT TERMS ACCEPTANCE AGREEMENT

The total price of *Six Thousand Eight Hundred Seventy-Eight and No Cents (\$ 6,878.00)* and the estimated return on investment are based on the items outlined in this proposal. ANY statements made herein regarding savings that may be achieved by implementing the services offered in this proposal are estimates only. No warranty, either expressed or implied, shall be construed to arise from such statements, nor shall such statements be construed as constituting a guarantee by Siemens that such savings will occur if the services are implemented.

TERMS AND CONDITIONS DISCLAIMER

The Customer acknowledges that when approved by the Customer and accepted by Siemens Industry, Inc.: (i) the Proposal and the Contract Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter (collectively, hereinafter referred to as the "Agreement") and (ii) in the event of any conflict between the terms and conditions of the Proposal and the terms and conditions of The Contract Terms and Conditions, the Contract Terms and Conditions shall control.

BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE CUSTOMER.

This Proposal is based on the Siemens Industry, Inc. Standard Terms and Conditions and the "Scope of Work" and are to be considered part of this proposal. Proposal is valid for thirty (30) days from the delivery date of October 06, 2020. Payment is due within 30 days of invoice date.

Total Base Solution: Six Thousand Eight Hundred Seventy-Eight and No Cents (\$ 6,878.00)

**Alternates not included in base solution total. Alternates will be an add to the total security solution price shown above*

Proposal accepted by:

Name: Janae Nelson
Company: Eschamush County
Title: Director

Proposal submitted by:

Robert Williamson
Project Manager
Siemens Industry, Inc

Janae Nelson 10/7/2020
Signature Date

Robert Williamson 10/06/2020
Signature Date