

**Bid:** ITB-25-0569LY Tree Services  
**Opening Date:** 11/18/2025

**Department:** Roads

				Selective Tree Removal		Pacific Tree Management		Hanselman Enterprises		Sam's Tree Care		Treecycle LLC dba Seattle Tree Care		
Item No.	Est. Qty	Unit of Measure	Items	Unit Price	Extn Price	Unit Price	Extn Price	Unit Price	Extn Price	Unit Price	Extn Price	Unit Price	Extn Price	
Schedule A Routine														
1	100	Hour	Labor, Faller	\$86.14	\$8,614.00	\$120.00	\$12,000.00	\$65.00	\$6,500.00	\$107.00	\$10,700.00	\$225.00	\$22,500.00	
2	100	Hour	Labor, Flagger	\$78.48	\$7,848.00	\$107.00	\$10,700.00	\$57.66	\$5,766.00	\$127.00	\$12,700.00	\$225.00	\$22,500.00	
3	100	Hour	Labor, Laborer	\$84.80	\$8,480.00	\$107.00	\$10,700.00	\$52.00	\$5,200.00	\$132.00	\$13,200.00	\$225.00	\$22,500.00	
4	100	Hour	Labor, Climber	\$86.14	\$8,614.00	\$120.00	\$12,000.00	\$65.00	\$6,500.00	\$152.00	\$15,200.00	\$225.00	\$22,500.00	
5	100	Hour	Labor, Supervisor	\$104.66	\$10,466.00	\$109.00	\$10,900.00	\$72.00	\$7,200.00	\$175.00	\$17,500.00	\$225.00	\$22,500.00	
6	100	Hour	Equipment, Dump Truck	\$37.10	\$3,710.00	\$40.00	\$4,000.00	\$350.00	\$35,000.00	\$50.00	\$5,000.00	\$225.00	\$22,500.00	
7	100	Hour	Equipment, Chipper	\$49.74	\$4,974.00	\$48.00	\$4,800.00	\$43.00	\$4,300.00	\$50.00	\$5,000.00	\$150.00	\$15,000.00	
8	100	Hour	Equipment, Pickup Truck	\$17.83	\$1,783.00	\$25.00	\$2,500.00	\$43.00	\$4,300.00	\$20.00	\$2,000.00	\$150.00	\$15,000.00	
9	100	Hour	Equipment, Boom Truck	\$167.11	\$16,711.00	\$70.00	\$7,000.00	\$78.00	\$7,800.00	\$150.00	\$15,000.00	\$250.00	\$25,000.00	
10	50	Hour	Equipment, Stump Grinder	\$54.08	\$2,704.00	\$95.00	\$4,750.00	\$250.00	\$12,500.00	\$100.00	\$5,000.00	\$200.00	\$10,000.00	
Schedule B Emergency														
1	40	Hour	Labor, Faller	\$129.21	\$5,168.40	\$180.00	\$7,200.00	\$58.00	\$2,320.00	\$127.00	\$5,080.00	\$337.50	\$13,500.00	
2	40	Hour	Labor, Flagger	\$177.72	\$7,108.80	\$160.50	\$6,420.00	\$57.00	\$2,280.00	\$225.00	\$9,000.00	\$337.50	\$13,500.00	
3	40	Hour	Labor, Laborer	\$127.20	\$5,088.00	\$160.50	\$6,420.00	\$52.00	\$2,080.00	\$225.00	\$9,000.00	\$337.50	\$13,500.00	
4	40	Hour	Labor, Climber	\$129.21	\$5,168.40	\$180.00	\$7,200.00	\$63.00	\$2,520.00	\$260.00	\$10,400.00	\$337.50	\$13,500.00	
5	40	Hour	Labor, Supervisor	\$156.99	\$6,279.60	\$163.50	\$6,540.00	\$68.00	\$2,720.00	\$275.00	\$11,000.00	\$337.50	\$13,500.00	
6	40	Hour	Equipment, Dump Truck	\$55.65	\$2,226.00	\$40.00	\$1,600.00	\$350.00	\$14,000.00	\$75.00	\$3,000.00	\$337.50	\$13,500.00	
7	40	Hour	Equipment, Chipper	\$74.61	\$2,984.40	\$48.00	\$1,920.00	\$175.00	\$7,000.00	\$75.00	\$3,000.00	\$225.00	\$9,000.00	
8	40	Hour	Equipment, Pickup Truck	\$26.75	\$1,070.00	\$25.00	\$1,000.00	\$90.00	\$3,600.00	\$25.00	\$1,000.00	\$225.00	\$9,000.00	
9	40	Hour	Equipment, Boom Truck	\$250.67	\$10,026.80	\$70.00	\$2,800.00	\$325.00	\$13,000.00	\$300.00	\$12,000.00	\$375.00	\$15,000.00	
10	40	Hour	Equipment, Stump Grinder	\$81.12	\$3,244.80	\$95.00	\$3,800.00	\$325.00	\$13,000.00	\$25.00	\$1,000.00	\$300.00	\$12,000.00	
Total for Schedule A & B						\$122,269.20		\$124,250.00		\$157,586.00		\$165,780.00		\$326,000.00
Informational				Description	Unit Price	Description	Unit Price	Description	Unit Price	Description	Unit Price	Description	Unit Price	
Schedule C-Prescheduled Service														
1		Hour	Pruning/Trimming only	3 men	\$257.08		\$120.00		\$275.00		\$395.00		\$500.00	
2		Hour	Labor, Faller		\$86.14		\$120.00		\$130.00		\$100.00		\$225.00	
3		Hour	Labor, Laborer		\$84.80		\$107.00		\$110.00		\$110.00		\$225.00	
4		Hour	Labor, Climber		\$86.14		\$120.00		\$130.00		\$130.00		\$225.00	
5		Hour	Labor, Supervisor		\$104.66		\$109.00		\$100.00		\$225.00		\$225.00	
6		Hour	Equipment, Chipper		\$49.74		\$48.00		\$325.00		\$45.00		\$150.00	
7		Hour	Equipment, Pickup Truck		\$17.83		\$25.00		\$90.00		\$15.00		\$150.00	
8		Hour	Equipment, Stump Grinder		\$54.08		\$95.00		\$325.00		\$100.00		\$200.00	
Schedule D Subcontractor Markup				%		%		%		%		%		
1.	\$25,000.00		Percentage markup on subcontractors, to be added to Contractor's cost. (Not to exceed 15%)	10%	\$27,500.00	15%	\$28,750.00	n/a	n/a	15%	\$28,750.00	n/a	n/a	
Schedule E Standby Time														
1		Minutes	Standby Rate		\$26.17		\$26.75		\$6.25		\$6.66		\$375.00	
2		Hour	Standby Rate		\$104.66		\$107.00		\$375.00		\$400.00		\$1,500.00	
Schedule F Additional Services					Unit Price		Unit Price		Unit Price		Unit Price		Unit Price	
1		Hours	Routine Debris Removal		\$120.74		\$147.00		\$325.00		\$380.00		\$750.00	
2		Hours	Emergency Debris Removal		\$120.74		\$200.50		\$375.00		\$670.00		\$1,500.00	
3		Hours	Log Transport		no bid		\$194.00		\$450.00		\$380.00		\$750.00	
4		Hours	Firewood Processing		no bid		\$107.00		\$140.00		\$380.00		\$750.00	
5		Hours	Surveying		no bid		\$120.00		\$375.00		\$380.00		\$500.00	
Schedule G Additional Equipment				Description	Unit Price	Description	Unit Price	Description	Unit Price	Description	Unit Price	Description	Unit Price	
1		Hour	Equipment, Track Hoe		\$94.69		\$57.00		\$375.00		\$350.00		\$750.00	
2		Hour	Equipment, Self-loading Log Truck		no bid		\$96.00		\$450.00		\$350.00		\$500.00	
3		Hour	Enter Description	Big tex dump tra	\$21.73	Sennebogen 726	\$555.00			90 ft tracked lift	\$250.00	Blank	\$750.00	
4		Hour	Enter Description			Merlo Roto 50.34	\$480.00			self loading dum	\$50.00	Blank	\$400.00	
5		Hour	Enter Description			70 yd Storm deb	\$96.00			crane truck	\$350.00	Blank	\$400.00	
			Signed	Yes		Yes		Yes		Yes		Yes		
			Addenda Acknowledged	None		None		None		None		None		
			Conflict of Interest	None		None		N/A		Blank		Blank		
			Certification of Compliance with Wage Payt Statutes	Yes		Yes		Yes		Yes		Yes		
			Statement of Bidder Qualification	Complete		Complete		Complete		Complete		Complete		
			Projects Similar Size	Complete		Complete		Complete		Complete		Complete		
			No. of Years Experience	25+		14		47		18		18		
			Equipment available	Yes		Yes		Yes		Yes		Yes		
			WA L&I Debarment	None		None								
			SAM.gov	None		None								
			P-card	Yes		Yes		Yes		Yes - 3%		Yes - 3%		
			Prompt Pay Discount	None		None		None		20 days - 1%		None		

The County intends to award to the lowest responsive bidders: PRIMARY: Selective Tree Removal & SECONDARY: Pacific Tree Management LLC & TERTIARY: Hanselman Enterprises

The cells highlighted in green are the lowest, responsible responses and are the recommended primary awardees.

I recommend the above award in accordance with current County Guidelines.

RECOMMENDATION CONCURRED BY PURCHASING MANAGER