



Snohomish County Council

Committee: Committee of the Whole

ECAF: 2022-0024

Proposal: Motion 22-059

Analyst: Deb Evison Bell

Date: February 9, 2022

Consideration:

The proposed motion would authorize the County Executive to sign Amendment No. 6 to the master software and services agreement between Snohomish County and Global TEL*LINK Corporation (GTL) for turnkey public phone system services, per SCC 3.04.140(1).

Background:

Since 2004, Snohomish County has contracted with Global Tel*Link Corporation (GTL) for a turnkey public access phone system. The phones the contract provides generate revenue for the County. These revenues are mostly from phone use in the County's Department of Corrections. The original contract expired on November 30, 2013.

In January 2014, the Snohomish County Council approved a first amendment to the contract that: (1) extended the contract end date to November 23, 2018, (2) increase the commission paid to the County from 52.3% to 65% beginning retroactively with November 24, 2013, (3) added other system capabilities, (4) updated standard terms, and (5) amended other "contract documents".

In August 2016, Council approved a second amendment to the contract that updated contract terms related to a Federal Communication Commission ruling setting fee caps.

In August 2018, Council approved a third amendment, that adopted a new agreement end date to November 2019 with the option to extend for an additional one (1) year to November 2020.

In November 2020, Council approved a fourth amendment, that adopted a new agreement end date to November 2021.

In October 2021, Council approved a fifth amendment to the contract that: (1) adopted a new agreement end date to November 2022, (2) provided an Ultraviolet C disinfection unit, (3) begin inmate mail processing services, and (4) updated the standard fee caps related to a recent Federal Communications Commission ruling. During the fee table update, language was inadvertently changed that effected the commission terms of the contract.

Current Proposal:

Scope: The proposed Amendment 6 would correct the commission terms and clarify the commission rates that had been inadvertently changed with Amendment 5 and had been found to conflict with previously agreed to contract language, as stipulated in Amendment 2.

Duration: The term of this contract is not being modified from Amendment 5 and the end date is still November 23, 2022.

Fiscal Implications: NA

ORIGINAL	START	11/2004	END	11/2007
EXTENSION 1	START	11/2007	END	11/2010
EXTENSION 2	START	11/2010	END	11/2013
AMENDMENT 1 (Motion 13-516) ¹	START	11/2013	END	11/2018
AMENDMENT 2 (Motion 16-326) ²	START	06/20/2016	END	11/30/2018
AMENDMENT 3 (Motion 18-256) ³	START	11/24/2018	END	11/23/2020
AMENDMENT 4 (Motion 20-470) ⁴	START	11/24/2020	END	11/23/2021
AMENDMENT 5 (Motion 21-374) ⁵	START	11/24/2021	END	11/23/2022
AMENDMENT 6 (Motion 22-059)	START	11/24/2021	END	11/23/2022

2022 Budget: Yes.

Future Budget Impacts: Estimated income of \$118,514.00 from November 2021-November 2022.

Handling: EXPEDITE (Expedited handling is requested due to the commission terms error in Amendment 5 that has delayed receipt of 2021 revenue.)

Approved-as-to-form: YES

Risk Management: APPROVE

Executive Recommendation: APPROVE

Analysis: The proposed contract amendment reaffirms the previously agreed to commission terms, allowing for a continued revenue stream for the term of the contract.

Requests: Consideration for action at GLS on February 9, 2022.

¹ [Operations Committee - Jan 14th, 2014 \(granicus.com\)](#)

² [Operations Committee - Aug 9th, 2016 \(granicus.com\)](#)

³ [Operations Committee - Aug 28th, 2018 \(granicus.com\)](#)

⁴ [Administrative Session - Nov 16th, 2020 \(granicus.com\)](#)

⁵ [Snohomish County Council - File #: 2021-0563 \(legistar.com\)](#)