# AMENDMENT 1 TO THE MASTER SERVICES AGREEMENT FOR ENTERPRISE SERVICES BETWEEN SNOHOMISH COUNTY AND WAVE BUSINESS SOLUTIONS, LLC

This Amendment 1 to the Master Services Agreement for Enterprise Services ("Amendment 1") is entered into as of this 27th day of September , 2023, by and between Snohomish County, a political subdivision of the State of Washington (the "County"), and Astound Business Solutions, LLC, a Delaware limited liability company ("Contractor").

### RECITALS

WHEREAS, the County and Wave Business Solutions, LLC are the parties to that certain Master Services Agreement for Enterprise Services (the "MSA") executed on January 9, 2019, and

WHEREAS, Contractor underwent a corporate reorganization in January 2022, and began using Astound Business Solutions, LLC as its contracting party on a national basis ("Astound"); and

WHEREAS, the MSA Term will expire on December 31, 2023, and the parties wish to extend the MSA for five (5) additional years beginning January 1, 2024 through December 31, 2028; and

WHEREAS, the Contractor has offered discounted pricing of Four Hundred Seventy Dollars (\$470.00) per location, per month; and

WHEREAS, the estimated cost for the next five (5) year term is Five Hundred Thirty-Five Thousand Eight Hundred Dollars (\$535,800.00).

## **AGREEMENT**

NOW, THEREFORE, in consideration of the covenants hereinafter set forth and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the County and Contractor agree as follows:

1. Article 2.1 Term and Renewal; Term of MSA shall be amended to read as follows:

Term of MSA. The term of this MSA (the "MSA Term") shall be for ten (10) years, commencing on the Effective Date and expiring on the date that is one day prior to the tenth (10th) anniversary of the Effective Date. Provided, however that the County's obligations after December 31, 2023, are contingent upon County Council legislative appropriation of necessary funds for this specific purpose in accordance with the County Charter and applicable law. Notwithstanding the foregoing, so long as any one or more Service Orders entered into pursuant to this MSA remain in effect, this MSA shall not terminate with respect to said Service Orders but shall continue to govern same until the expiration or termination of said Service Orders.

2. Schedule A-1 Dark Fiber Order for Existing Dark Fiber Services from January 1, 2024 through December 31, 2028, is attached hereto and by this reference made a part of the MSA.

Except as expressly provided in this Amendment 1, all of the terms and conditions of the MSA remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment 1 to be duly executed as of the date set forth above.

**Snohomish County:** 

**Astound Business Solutions, LLC:** 

Ken Klein Digitally signed by Ken Klein Date: 2023.09.27 11:31:56

County Executive Ken Klein

Date

**Executive Director** 

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Date

Approved as to insurance and

indemnification provisions:

Barker, Sheila Digitally signed by Barker, Sheila Date: 2023.09.01 13:23:11-07'00'

Risk Management

Date

**COUNCIL USE ONLY** 

Approved 9/27/2023

2023-1013

MOT/ORD Motion 23-384

## EXHIBIT A-1

to

## **Master Services Agreement for Enterprise Services**

## DARK FIBER ORDER FOR EXISTING DARK FIBER SERVICES FOR JANUARY 1, 2024 THROUGH DECEMBER 31, 2028

This Dark Fiber Order for Existing Dark Fiber Services (this "Service Order") is a part of the Master Services Agreement for Enterprise Services – Governmental Customer to which it is attached.

**NOTE:** Termination of Old Order. Provider and Customer are the parties to that certain Dark Fiber Order for Existing Dark Fiber Services attached to the MSA as Exhibit A, pursuant to which Customer receives certain dark fiber services (the "Old Order"). The Parties now intend for this Service Order to replace and supersede the Old Order in its entirety. Accordingly, January 1, 2024, the Old Order shall terminate and have no further force or effect; provided, that any outstanding payment obligations of Customer under the Old Order shall survive until met.

**Section 1:** <u>Description of Fiber Routes and Charges.</u> Provider shall deliver to Customer the dark fiber service(s) set forth in the following table (each, a "<u>Service</u>," and collectively, the "<u>Services</u>"). The Provider shall connect the "<u>End Points</u>" set forth below (each such connection, a "<u>Fiber Route</u>"), using the number of dark fiber strands described below, at a loss budget not to exceed the "<u>Maximum Loss Budget</u>" set forth below, in exchange for the monthly recurring charges ("<u>MRC</u>") set forth below:

| From  | То  | Strand<br>Count | Current<br>Circuit<br>ID | Fiber<br>Distance<br>(km) | Max Loss<br>budget  | Monthly<br>Recurring<br>Charge |
|---|---|-----------------|--------------------------|---------------------------|---------------------|--------------------------------|
| Records Dept.<br>1000 California St<br>Everett, WA 98201        | SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                   | 1               | 672                      | >10                       | 16 dB at<br>1310 nm | \$470                          |
| South Precinct<br>15928 Mill Creek Blvd<br>Mill Creek, WA 98012 | SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                   | 1               | 1021                     | 58                        | 30 dB at<br>1310 nm | \$470                          |
| SWRTS<br>21311 61st Pl W<br>Mountlake Terrace, WA<br>98043      | SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                   | 1               | 1033                     | 36                        | 30 dB at<br>1310 nm | \$470                          |
| South District Court<br>20520 68th Ave W<br>Lynnwood, WA 98036  | SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                   | 1               | 1039                     | 42                        | 30 dB at<br>1310 nm | \$470                          |
| Natural Resources<br>4822 Grove St<br>Marysville, WA 98270      | SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                   | 1               | 4587                     | >10                       | 16 dB at<br>1310 nm | \$470                          |
| Arlington ER&R<br>19700 67th Ave NE<br>Arlington, WA 98223      | Stanwood City Hall<br>10200 270 St NW<br>Stanwood, WA 98292                 | 1               | 4951                     | 23                        | 16 dB at<br>1310 nm | \$470                          |
| Arlington ER&R<br>19700 67th Ave NE<br>Arlington, WA 98223      | Stanwood Police Dept.<br>8727 271 <sup>st</sup> St NW<br>Stanwood, WA 98292 | 1               | 5679                     | 13                        | 15 dB at<br>1310 nm | \$470                          |
| Arlington ER&R<br>19700 67th Ave NE<br>Arlington, WA 98223      | SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                   | 1               | 4588                     | 28                        | 16 dB at<br>1310 nm | \$470                          |

| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 4589  | 18                                   | 16 dB at<br>1310 nm  | \$470                                |
|--|--|---|--------------------------------------|----------------------|--------------------------------------|
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 4590  | 29                                   | 16 dB at<br>1310 nm  | \$470                                |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 1104  | >10                                  | 16 dB at<br>1310 nm  | \$470                                |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 1174  | 19                                   | 16 dB at<br>1310 nm  | \$470                                |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 1570  | >10                                  | 16 dB at<br>1310 nm  | \$470                                |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 3818  | 25                                   | 16 dB at<br>1310 nm  | \$470                                |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 3743  | 76                                   | 30 dB at<br>1550 nm  | \$470                                |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 1384  | 24                                   | 16 dB at<br>1310 nm  | \$0                                  |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 1927  | 10                                   | 16 dB at<br>1310 nm  | \$470                                |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 6371  | >10                                  | 16 dB at<br>1310 nm  | \$470                                |
| Emergency<br>Management<br>720 80 <sup>th</sup> St SW<br>Everett, WA 98203 | 1  | 11/DFIB/<br>028441  | 20                                   | 16 dB at<br>1310 nm  | \$0                                  |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 11/DFIB/<br>028354/<br>WBB  |                                      | 16 dB at<br>1310 nm  | \$470                                |
| SnoCo DataCenter<br>3000 Rockefeller<br>Everett, WA 98201                  | 1  | 11/DFIB/<br>031656/<br>WBB  |                                      | 16 dB at<br>1310 nm  | \$470                                |
|  | 3000 Rockefeller Everett, WA 98201  SnoCo DataCenter 3000 Rockefeller Everett, WA 98201  Emergency Management 720 80 <sup>th</sup> St SW Everett, WA 98203  SnoCo DataCenter 3000 Rockefeller Everett, WA 98201  Emergency Management 720 80 <sup>th</sup> St SW Everett, WA 98201  SnoCo DataCenter 3000 Rockefeller Everett, WA 98201 | 3000 Rockefeller Everett, WA 98201  SnoCo DataCenter 3000 Rockefeller Everett, WA 98201  Emergency Management 720 80th St SW Everett, WA 98203  SnoCo DataCenter 3000 Rockefeller Everett, WA 98201  SnoCo DataCenter 3000 Rockefeller Everett, WA 98201  SnoCo DataCenter 3000 Rockefeller Everett, WA 98201  SnoCo DataCenter 3000 Rockefeller 1 Everett, WA 98201  SnoCo DataCenter 3000 Rockefeller 1 Everett, WA 98201 | 3000 Rockefeller   Everett, WA 98201 | 3000 Rockefeller   1 | 3000 Rockefeller   Everett, WA 98201 |

There shall be no one-time, non-recurring installation charge ("NRC") associated with the Services.

Section 2: <u>Initial Service Term</u>. The Initial Service Term for the Services is sixty (60) months, commencing on January 1, 2024, and expiring on December 31, 2028; provided, however that the County's obligations after December 31, 2023, are contingent upon County Council legislative appropriation of necessary funds for this specific purpose in accordance with the County Charter and applicable law.

#### Section 3: Customer Information.

Account Name: Snohomish County Invoicing Address: Information Technology

Account Executive to Customer: Lydia Kinsella Robert J. Drewel Building, 7<sup>th</sup> Floor

3000 Rockefeller Avenue, M/S 709

Everett, WA 98201

To facilitate communication the following information is provided as a convenience and may be updated at any time without affecting the enforceability of the terms and conditions herein:

<u>Customer Site/Technical Contact:</u> <u>Customer Billing Contact:</u> <u>Other Customer Contact:</u>

J. D. Braathen J. D. Braathen Dee White

 jd.braathen@snoco.org
 jd.braathen@snoco.org
 D.White@snoco.org

 425-388-7171 (Ph)
 425-388-7171 (Ph)
 425-388-3309 (Ph)

Section 4: Option to Add Additional Fiber Routes. At any time and from time to time during the Intial Service Term, Customer may add up to twenty-five (25) additional dark fiber routes to this Service Order, at a MRC of \$470 per route. Provider reserves the right to charge a mutually acceptable NRC with prior written notice and prior acceptance by Customer. To exercise this option, Customer shall deliver written notice to Provider proposing the desired new dark fiber route. Provider shall inform Customer of the amount of NRC Provider would charge in connection with installing the proposed new dark fiber route, as well as the anticipated installation timeline for the proposed new dark fiber route. If Customer agrees to the proposed NRC and installation timeline, the parties shall memorialize the addition of the new dark fiber route to this Service Order by mutual execution of an addendum to this Service Order.

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