

SNOHOMISH COUNTY COUNCIL
Snohomish County, Washington

MOTION NO. 24-478

APPROVING AND AUTHORIZING A MASTER CONTRACT FOR
VEHICLE AVL AND TELEMATICS WITH SNOW REMOVAL MAP INTEGRATION

WHEREAS, in April 2024, the County issued a Request for Proposals (RFP-23-026BC-S) to procure a hosted Vehicle Telematics and Automated Vehicle Location (AVL) system as well as a public facing snow removal map for the Road Maintenance Divisions of Public Works; and

WHEREAS, this new Telematics system will replace the existing Public Works AVL system, and once installed, will provide more functionality across all Executive Departments relating to vehicle use; and

WHEREAS, some of the telematics functional benefits are: “real time” tracking of ER&R vehicles, with the ability to increase or decrease number of vehicles as needed; having a valid method of determining the historical time, location, and activities of a specified vehicle; public facing snow removal map; vehicle data collection service that provides a method of enhancing vehicle safety and data; and

WHEREAS, Samsara Inc., submitted the highest-rated proposal as scored by the County Evaluation Team pursuant to RFP-23-026BC-S and is therefore recommended for contract award; and


WHEREAS, Samsara Inc. will host the Telematics application remotely and provide the service to track and transmit vehicle data on a subscription annual cost basis; and

WHEREAS, the initial year cost for Fleet Services to implement and utilize the new Enterprise Telematic system is \$167,573, including applicable Washington State use tax and years two through five annual recurring subscription cost will be \$124,808;

NOW, THEREFORE, ON MOTION, the County Council approves and authorizes the County Executive to execute a master contract for Telematics with Samsara.


PASSED this 12th day of November, 2024.

SNOHOMISH COUNTY COUNCIL
Snohomish County, Washington



Council Chair

ATTEST:



Deputy Clerk of the Council