

BID AWARD RECOMMENDATION

To: Council Chair
Through: Dave Somers, County Executive
From: Purchasing Division

Date: Wednesday, June 17, 2026

Bid No: RFP-25-0483JM-C

General Legislative Session: Wednesday, June 24, 2026

Owner/User Department: Information Technology

Product/Service: Licenses, Data Risk Management

Funding: General Fund

BRIEF DESCRIPTION:

A competitive Request for Proposals – Software (RFP-C) was issued for licenses related to data risk. The Snohomish County Department of Information Technology currently employs Exterro's FTK Central software, which previously was competed under QT-23-013JM, in accordance with SCC 3.04.160. The cost of extending these licenses beyond the expiration date would exceed an aggregate cost of \$50,000.00, necessitating a recompetition.

This RFP-C establishes a new master agreement for licensing Exterro's software. The initial award term will be for five (5) years, ending June 30, 2030, with the option to extend for additional five-year terms for the life of the product's use by the County. Total expenditure for the initial five-year term is anticipated to be approximately \$130,000.00.

In accordance with RFP-25-0483JM-C, proposals were ranked using the following evaluation criteria:

- Price/cost
- Adherence to RFP requirements

PROPOSERS:

1. Accel Bi
2. vCloud Tech Inc
3. Saitech Inc.
4. **NumerikSoft**
5. vPrime Tech
6. ALXTEL, Inc.
7. Concourse Tech Inc.
8. SIRC

NumerikSoft is the highest ranked proposer and is recommended for award and master agreement.

AWARD AUTHORITY:

This purchasing award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and section 3.04.140(11), "Award, execution, by whom," which establish the County Council as the award authority for approval of contracts for services greater than \$50,000. The County Council approves this purchasing award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products described above.

AWARD RECOMMENDATION:

The Information Technology Department Director endorses this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2026-1579.

The County Executive, or designee, has electronically recommended this bid award on ECAF 2026-1579.

APPROVED:

Council Chair

Date