



Finance, Budget and Administration

Jim Martin

Council Initiated:

Yes

No

ECAF: 2024-1855

Motion: 24-332

Type:

- Contract
- Board Appt.
- Code Amendment
- Budget Action
- Other

Requested Handling:

- Normal
- Expedite
- Urgent

Fund Source:

- General Fund
- Other
- N/A

Executive Rec:

- Approve
- Do Not Approve
- N/A

Approved as to

Form:

- Yes
- No
- N/A

Subject: Authorizing and authorizing the County Executive to sign the agreement between Earth Finance, Inc. and Snohomish County.

Scope: This agreement is to provide professional services for the development and implementation of a Sustainable Aviation Fuel Center business plan. Which will include the business plan, development and execution of a potential hiring plan for the proposed operating structure, providing input on public relations and communications strategy related to public and private engagement. Scope of work also includes establishing an operating model and governance structure, benchmarking trips and logistics, position for growth & expansion. The contract is from execution through June 15, 2025, with a not to exceed amount of \$822,983.

Duration: Execution through June 15, 2025

Fiscal Impact: Current Year Multi-Year N/A

Expenditures	Current Year	2025	2026	2027	2028	Total
130.577211054101	\$822,983					\$822,983
						0
Total's	\$822,983					\$822,983

Revenue	Current Year	2025	2026	2027	2028	Total
						0
						0
Total's	0	0	0	0	0	0

Authority Granted: Authorizes the County Executive to execute the contract.

Background: Snohomish County is interested in establishing a world-leading Sustainable Aviation Fuels (SAF) Center at Paine Field. In 2023 the plan received a crucial \$6.5 million appropriation from the Washington State Legislature. This SAF Center will have a significant impact on the climate economy locally and worldwide, and could create widespread investment and jobs in the region. The County has been working to provide regular briefings to key national and international stakeholders across public, private, and nonprofit sectors. As part of this effort, the Contractor shall lead the development and implementation of a business plan through targeted and strategic engagement. The Contractor shall develop a business model, lead outreach and feasibility missions, and conduct other tasks as related to the project's success.

Requested Action: Move to Council for consideration.