

BID AWARD RECOMMENDATION

To: Council Chair

Through: Dave Somers, County Executive

From: Purchasing Division

General Legislative Session: Weds, August 12, 2026

Product/Service: License, Cloudflare Enterprise

Date: Friday, July 31, 2026

Bid No: RFP-26-0768BC-C

Owner/User Department: Information Technology

Funding: General Fund

BRIEF DESCRIPTION:

A competitive Request for Proposals – Software (RFP-C) was issued for licenses related to web application firewalls. The Snohomish County Department of Information Technology currently employs Symantec's BlueCoat Firewall Solution. Switching to Cloudflare Enterprise will provide additional security benefits for the County, including but not limited to, DDoS protection.

This RFP-C establishes a new master agreement for licensing Cloudflare Enterprise software. The initial award term will be five (5) years, with the option to extend for additional five-year terms for the life of the product's use by the County. Total expenditure for the initial five-year term is anticipated to be approximately \$99,475.00.

In accordance with RFP-26-0768BC-C, proposals were ranked using the following evaluation criteria:

- Price/cost
- Adherence to RFP requirements

PROPOSERS:

1. **CDW Government LLC**
2. Kambrian Group
3. vPrime Tech

CDW Government LLC is the highest ranked proposer and is recommended for award and master agreement.

AWARD AUTHORITY:

This purchasing award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and section 3.04.140(11), "Award, execution, by whom," which establish the County Council as the award authority for approval of contracts for services greater than \$50,000. The County Council approves this purchasing award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products described above.

AWARD RECOMMENDATION:

The Information Technology Department Director endorses this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2026-1980.

The County Executive, or designee, has electronically recommended this bid award on ECAF 2026-1980.

APPROVED:

Council Chair

Date