

BID AWARD RECOMMENDATION

To: Council Chair
Through: Dave Somers, County Executive
From: Purchasing Division

Date: September 16, 2021

Bid No: 026-21SB

General Legislative Session: September 22, 2021
Product/Service: Surface Products or Equal
Owner/User Department: Information Technology

Award Amount:
\$510,000.00 (estimated)
Contract Term: One year with
option to extend

BRIEF DESCRIPTION:

On an annual basis Information Services embarks on a Technology Replacement Program (TRP) to replace between 15-20% of the oldest client computing systems in the County.

The primary purpose of the TRP program is to ensure the reliability of end user computing devices, limit or eliminate downtime due to failures and to take advantage of new technology. By focusing on the oldest systems Information Services ensures that customers have equal and reliable access to County systems and that the user experience stays relatively consistent from office to office.

A competitive Invitation to Bid was issued to obtain best pricing for Surface products and equipment for the County's TRP program. Nin responsive bids were received; the lowest overall bid was offered by Zones LLC.

Responsive Bidders:

1.	Zones LLC	\$ 506,068.69
2.	SHI	\$ 507,395.60
3.	Hypertec Direct	\$ 512,293.03
4.	Tommy TQL	\$ 515,813.00
5.	CDWG	\$ 516,926.16
6.	Malor & Company	\$ 520,237.00
7.	Saitech	\$ 525,128.56
8.	PC Specialists/TGI	\$ 527,723.00
9.	Kelly Connect	\$ 582,634.03

Non-Responsive Bidders:

1. Ace Technology Partners
2. Staples

AWARD AUTHORITY:

This contract award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Competitive bidding," and section 3.04.140(3) and (8), "Award, execution, by whom," which establish the County Council as the award authority for contracts subject to bidding requirements greater than \$250,000.

AWARD RECOMMENDATION:

The Purchasing Manager and the County Executive have, in turn, reviewed this award recommendation to **Zones LLC**, and hereby recommend approval by the County Council. Information Technology has also endorsed the award recommendation.

Bramby Tollen
Bramby Tollen, Purchasing Manager
Digitally signed by Bramby Tollen
Date: 2021.09.16 13:39:28 -07'00'
Ken Klein
2021.09.16 14:27:15 -07'00'


9/22/2021
Council Vice-Chair / Date

Dave Somers, County Executive