

## BID AWARD RECOMMENDATION

To: Council Chair  
Through: Dave Somers, County Executive  
From: Purchasing Division  
General Legislative Session: 12/10/2025  
Product/Service: Licenses, Citrix

Date: 12/1/2025  
Bid No: RFP-25-0599JM-C  
Owner/User Department: Information Technology  
Funding: General Fund

### BRIEF DESCRIPTION:

A competitive Request for Proposals – Software (RFP-C) was issued for Citrix Universal Hybrid Multi-Cloud. Snohomish County currently uses NetScaler MPX Fixed Term Software Advanced 5901, awarded under RFP-23-065JM-C. That software is no longer available for renewal. Citrix is switching to a subscription-based model at a higher annual cost, requiring a new competition.

This RFP-C establishes a new master agreement for subscriptions of Citrix Universal Hybrid Multi-Cloud. The initial award term will be for five (5) years, ending December 13, 2030, with the option to extend for additional five-year terms for the life of the product's use by the County. Total expenditure amount for the initial five-year term is anticipated to be approximately \$160,000.00.

In accordance with RFP-25-0599JM-C, proposals were ranked using the following evaluation criteria:

- Price/cost
- Adherence to RFP requirements

### PROPOSERS:

- |                             |                |
|-----------------------------|----------------|
| 1. vCloud Tech              | 6. NTS         |
| 2. Right! Systems           | 7. Zones       |
| 3. Miracle Software Systems | 8. vPrime Tech |
| 4. Numeriksoft              | 9. SIRC        |
| 5. Axelliant                | 10. ZDAAS      |

**vCloud Tech** is the highest ranked proposer and is recommended for award and master agreement.

### AWARD AUTHORITY:

This purchasing award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.201(3), "Services other than architectural and engineering and public work," and section 3.04.140(11), "Award, execution, by whom," which establish the County Council as the award authority for approval of contracts for services greater than \$50,000. The County Council approves this purchasing award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products described above.

### AWARD RECOMMENDATION:

The Information Technology Department Director endorses this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2025-3752

The County Executive, or designee, has electronically recommended this bid award on ECAF 2025-3752

### APPROVED:

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Council Chair

Date