

PIGGYBACK AWARD RECOMMENDATION

To: Council Chair

Through: Dave Somers, County Executive

From: Bill Thornton, Purchasing Manager

General Legislative Session: Weds, June 17, 2026

Product: Audio Visual Equipment & Consulting

Requestor/User Department: Facilities & IT

Estimated Award Amount: \$600,000

Date: June 11, 2026

Bidding Agency: Washington State

Agency's Bid No: Contract 00224

Agency's Bid Term: 2026-2031

Recommended Supplier: Tempest Technologies, LLC

Proposed Piggyback Term: Six (6) years

BRIEF DESCRIPTION:

The Facilities & IT Departments request the use of a "piggyback" or "cooperative purchase" under SCC 3.04.220 utilizing a competitive bid issued and awarded by the Office of Washington State Department of Enterprise Services (DES). A Contract Usage Agreement between Snohomish County and DES authorizing cooperative purchases was approved by the County Council under Motion 24-232 and is currently in effect.

DES issued competitive solicitation RFP number 00224 for Audio-Visual Solutions on December 9, 2025. The RFP contained 2 categories: (1) AV equipment and (2) AV Services and Washington State was divided into two geographic areas. Geographic Area 1 is the Western Region. Two contractors were awarded for the Western area. This recommendation is for the lowest, responsive bidder for the Western area, Tempest Technologies, LLC. The estimated spend is \$600,000 over the term with an ultimate ending date of 3/14/2032.

AWARD AUTHORITY:

This contract award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and Section 3.04.140(5) "Award, execution, by whom," which establish the County Council as the award authority for contracts subject to bidding requirements greater than \$500,000. The County Council approves this recommendation and authorizes the County Executive or designee to execute agreements and subsequent amendments for the products/services described above.

AWARD RECOMMENDATION:

The Director of Facilities & Fleet endorses the award recommendation.

The Purchasing Manager has electronically reviewed and recommends this award on ECAF 2026-1499

The County Executive has electronically reviewed and recommends this award on ECAF 2026-1499.



6/17/2026

Council Chair

Date