

SNOHOMISH COUNTY COUNCIL  
Snohomish County, Washington

MOTION NO. 23-384

APPROVE AND AUTHORIZE THE COUNTY EXECUTIVE TO EXECUTE AMENDMENT 1 TO  
THE MASTER SERVICES AGREEMENT FOR ENTERPRISE SERVICES

WHEREAS, the County has leased dark high speed fiber optic cable at various facilities since 2007 to provide the high-speed transfer of data that supports the County's numerous automated business applications; and

WHEREAS, the County and Wave Business Solutions, LLC are the parties to that certain Master Services Agreement for Enterprise Services (the "MSA") executed on January 9, 2019, and

WHEREAS, the Contractor underwent a corporate reorganization in January 2022, and began using Astound Business Solutions, LLC as its contracting party on a national basis; and

WHEREAS, Sole Source request SS-23-006BC was posted and awarded to Astound Business Solutions, LLC; and

WHEREAS, the MSA Term will expire on December 31, 2023, and the parties wish to extend the MSA for five (5) additional years beginning January 1, 2024, through December 31, 2028; and

WHEREAS, the Contractor has offered discounted pricing of Four Hundred Seventy Dollars (\$470.00) per route, per month; and

WHEREAS, the estimated cost for the next five (5) year term is Five Hundred Thirty-Five Thousand Eight Hundred Dollars (\$535,800.00);


NOW, THEREFORE ON MOTION, the Snohomish County Council approves and authorizes the County Executive to execute Amendment 1 to the Master Services Agreement for Enterprise Services and related amendments with Astound Business Solutions, LLC to continue to provide dark fiber services for a five (5) year term for the additional cost of Five Hundred Thirty-Five Thousand Eight Hundred Dollars (\$535,800) plus applicable sales tax and surcharges.

PASSED this 27<sup>th</sup> day of September, 2023.

SNOHOMISH COUNTY COUNCIL  
Snohomish County, Washington

  
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Council Chair

ATTEST:

  
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Deputy Clerk of the Council