

PURCHASING AWARD RECOMMENDATION

To: Council Chair
Through: Dave Somers, County Executive
From: Purchasing Division

Date: December 10, 2025

Bid No: ITB-25-0532LY

General Legislative Session: Wednesday, December 17, 2025

Owner/User Department:
Purchasing/County-wide use

Product/Service: Fencing Services

BRIEF DESCRIPTION:

A competitive invitation to bid, ITB-25-0532LY was issued to solicit bids for as-needed fencing products and services and related work. Two bidders offered competitive pricing for services as listed below:

BIDDERS:

- | | |
|-----------------------------------------|-----------|
| 1. FRN Corp | \$203,200 |
| 2. Koch Holdings Inc dba All City Fence | \$460,350 |

The lowest responsible bidders are awarded as follows: Primary Contractor: **FRN Corp.** and Secondary Contractor (if the Primary is not available): **Koch Holdings Inc dba All City Fence.** As-needed services will be issued as individual projects for up to but not exceeding \$40,000, excluding sales tax. All projects combined shall not exceed \$350,000 per year per Contractor. The estimated spend for as-needed fencing product and services is approximately \$350,000 per year. The award of this bid will result in a two-year contract with each of the two (2) companies on a firm, fixed price basis for the initial one-year term with an option to renew for two additional two-year terms.

AWARD AUTHORITY:

This bid award recommendation is before Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and section 3.04.140(5), "Award, execution, by whom," which establish the County Council as the award authority for bids/contracts subject to bidding requirements greater than \$500,000. The County Council approves the bid award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products/services described above.

AWARD RECOMMENDATION:

The Airport and Public Works Department endorse this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2025-3826.

The County Executive, or designee has electronically recommended this bid award on ECAF 2025-3826.

APPROVED:

Council Chair

Date