

BID AWARD RECOMMENDATION

To: Council Chair
Through: Dave Somers, County Executive
From: Purchasing Division

Date: November 2, 2022

Bid No: 22-037JM

General Legislative Session: November 9, 2022

Department: Information Services

Product/Service:
Network Switches

Funding:
Information Services Capital Inter-Year Fund

BRIEF DESCRIPTION:

The Purchasing Division issued a formal competitive bid for the purchase of network switches for the Department of Information Services. The network switches will be used to continue to improve the stability and speed of the County's internal networks. The initial bid term is two years with an option to extend the term up to three additional one-year terms.

RESPONSIVE/RESPONSIBLE BIDDERS:

1. Tech Heads, Inc.	\$532,128.80
2. Hypertech Direct	\$618,703.20
3. Lumen	\$628,371.60
4. Dreadnought Endeavors Inc	\$638,565.00
5. Sunflower Lab LLC	\$638,655.60
6. Saitech Inc.	\$765,700.00
7. TommyTQL, LLC	\$804,100.00
8. Neurilink, LLC	\$956,384.00
9. Curvature LLC	\$1,131,800.00
10. Sequoyah Electric LLC	\$1,171,013.00
11. AKA Comp Solutions Inc.	\$1,284,321.40

The lowest responsible bidder is **Tech Heads, Inc.** in the amount of **\$532,128.80** plus applicable Washington Sales Tax. Bids received from TSP, GMI, and MicroK12 were deemed non-responsive.

AWARD AUTHORITY:

This bid award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Competitive bidding," and section 3.04.140(3), "Award, execution, by whom," which establish the County Council as the award authority for bids/contracts subject to bidding requirements greater than \$250,000. The County Council approves the bid award recommendation and authorizes the County Executive to execute an Agreement and subsequent amendments for the products/services described above.

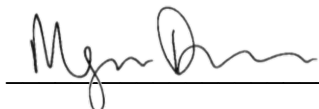
AWARD RECOMMENDATION:

The Information Services Department Director endorses this bid award recommendation.

The Purchasing Manager has electronically recommended this bid award on ECAF 2022-1146.

The County Executive, or designee, has electronically recommended this award on ECAF 2022-1146.

APPROVED:



11/9/2022

Council Chair

Date