

ECAF EXPANDED FISCAL IMPLICATION WORKSHEET

ECAF Title Software as a Service (SaaS) Agreement with OQPoint,
 Fund Name LLC for a Reservation Management System
DCNR Professional Services and Maintenance

Proposed Action's Impact on:

| | 2024 | 2025 | 2026 | 2027 | 2028 | | Total |
|------------------------------------|-------------------|------------------|------------------|------------------|------------------|-------------|-------------------|
| Increase (Decrease) in FTEs | | | | | | | na |
| Expenditure Increases | | | | | | | |
| 1 Equipment/ Hardware | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 2 Personnel Services Contracts | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 3 Implementation | \$ 101,353 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 101,353 |
| 4 Annual Support | \$ 8,399 | \$ 8,399 | \$ 8,399 | \$ 8,399 | \$ 8,399 | \$ - | \$ 41,996 |
| 5 Hosting | \$ 3,585 | \$ 3,585 | \$ 3,585 | \$ 3,585 | \$ 3,585 | \$ - | \$ 17,925 |
| 6 Beta Environment | \$ 3,585 | \$ 3,585 | \$ 3,585 | \$ 3,585 | \$ 3,585 | \$ - | \$ 17,925 |
| 7 Texts | \$ 1,425 | \$ 1,425 | \$ 1,425 | \$ 1,425 | \$ 1,425 | \$ - | \$ 7,125 |
| 8 Cloud | \$ 118 | \$ 118 | \$ 118 | \$ 118 | \$ 118 | \$ - | \$ 590 |
| 9 Optional Supplemental Costs | \$ 15,000 | \$ 15,000 | \$ 15,000 | \$ 15,000 | \$ 15,000 | \$ - | \$ 75,000 |
| 10 Sales Tax | \$ 13,213 | \$ 3,179 | \$ 3,179 | \$ 3,179 | \$ 3,179 | \$ - | \$ 25,929 |
| Total Expenditures | \$ 146,678 | \$ 35,291 | \$ 35,291 | \$ 35,291 | \$ 35,291 | \$ - | \$ 287,843 |

Reductions in Expenditures/Proposal Savings *(Please enter savings as a negative amount)*

| | | | | | | | |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 1 Professional Services | | | | \$ - | \$ - | \$ - | \$ - |
| 2 Annual HMIS Software User Subscription Fee | | | | \$ - | \$ - | \$ - | \$ - |
| 3 Sales Tax | | | | \$ - | \$ - | \$ - | \$ - |
| 4 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Reductions in Expenditures | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

Net Increase (Decrease) in County Financial Resources

| | | | | | | | |
|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|---------------------|
| \$ (146,678) | \$ (35,291) | \$ (35,291) | \$ (35,291) | \$ (35,291) | \$ (35,291) | \$ - | \$ (287,843) |
|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|---------------------|

Cost Rate Table Estimate 2014-2018

| | 2012 | | | 2013 | | | 2014 estimated* | | | 2015 estimated** | | | 2016 estimated** | | | 2017 estimated** | | | 2018 estimated*** | | |
|--|----------|------|-------------|----------|-------|-------------|-----------------|-------|-------------|------------------|-------|-------------|------------------|-------|-------------|------------------|-------|-------------|-------------------|-------|-------------|
| | Quantity | Rate | Amount | Quantity | Rate | Amount | Quantity | Rate | Amount | Quantity | Rate | Amount | Quantity | Rate | Amount | Quantity | Rate | Amount | Quantity | Rate | Amount |
| improved residential parcels | 185,564 | 0.20 | 37,112.80 | 187,755 | 0.200 | 37,551.00 | 184,751 | 0.200 | 36,950.12 | 184,751 | 0.224 | 41,384.13 | 184,751 | 0.224 | 41,384.13 | 184,751 | 0.224 | 41,384.13 | 184,751 | 0.251 | 46,350.23 |
| Improved Commercial/Industrial Parcels | 2,530 | 0.23 | 581.90 | 2,680 | 0.230 | 616.40 | 2,938 | 0.230 | 675.74 | 2,938 | 0.258 | 756.83 | 2,938 | 0.258 | 756.83 | 2,938 | 0.258 | 756.83 | 2,938 | 0.289 | 847.65 |
| Improved Agricultural Parcels | 1,499 | 0.18 | 269.82 | 1,518 | 0.180 | 273.24 | 1,139 | 0.180 | 205.02 | 1,139 | 0.202 | 229.62 | 1,139 | 0.202 | 229.62 | 1,139 | 0.202 | 229.62 | 1,139 | 0.226 | 257.18 |
| Mobile/Manufactured Homes Parcels | 11,397 | 0.21 | 2,393.37 | 11,705 | 0.210 | 2,458.05 | 12,839 | 0.210 | 2,696.15 | 12,839 | 0.235 | 3,019.69 | 12,839 | 0.235 | 3,019.69 | 12,839 | 0.235 | 3,019.69 | 12,839 | 0.263 | 3,382.05 |
| Improved Other/Misc. Parcels | 405 | 0.18 | 72.90 | 424 | 0.180 | 76.32 | 468 | 0.180 | 84.24 | 468 | 0.202 | 94.35 | 468 | 0.202 | 94.35 | 468 | 0.202 | 94.35 | 468 | 0.226 | 105.67 |
| | 201,395 | | \$40,430.79 | 204,082 | | \$40,975.01 | 202,134 | | \$40,611.27 | 202,134 | | \$45,484.62 | 202,134 | | \$45,484.62 | 202,134 | | \$45,484.62 | 202,134 | | \$50,942.77 |

| | 2011 | | | 2010 | | | 2009 | | |
|--|----------|-------|-------------|----------|-------|-------------|----------|-------|-------------|
| | Quantity | Rate | Amount | Quantity | Rate | Amount | Quantity | Rate | Amount |
| improved residential parcels | 184,113 | 0.171 | 31,483.32 | 180,757 | 0.171 | 30,909.45 | 185,564 | 0.171 | 31,731.44 |
| Improved Commercial/Industrial Parcels | 3,381 | 0.196 | 662.68 | 3,569 | 0.196 | 699.52 | 2,530 | 0.196 | 495.88 |
| Improved Agricultural Parcels | 1,508 | 0.159 | 239.77 | 1,170 | 0.159 | 186.03 | 0 | 0.159 | 0.00 |
| Mobile/Manufactured Homes Parcels | 11,477 | 0.183 | 2,100.29 | 18,221 | 0.183 | 3,334.44 | 11,394 | 0.183 | 2,085.10 |
| Improved Other/Misc. Parcels | 405 | 0.159 | 64.40 | 701 | 0.159 | 111.46 | 405 | 0.159 | 64.40 |
| | 200,884 | | \$34,550.46 | 204,418 | | \$35,240.90 | 199,893 | | \$34,376.82 |

*average parcel quantities over 5 years

**based on previous increases, add 12% and stay the same for 3 years

***Based on previous increases; add 12% and stay the same for 3 years