



## Snohomish County Council

**Committee:** Public Works  
**ECAF:** 2021-0490  
**Proposal:** Motion 21-240

**Analyst:** Deb Evison Bell  
**Date:** July 20, 2021

### **Consideration:**

The proposal would authorize the County Executive to execute the Master Software and Services Agreement with Gartner, Inc., for an IT Leadership Team Advisor and Two Essentials Members Subscription.

### **Background:**

The County has traditionally spent hours of contract administrative time conducting market research for each Information Technologies (IT) purchase in order to ensure that the County finds the most advantageous commodities and services to meet our current and future IT needs, while maintaining standards. In order to stay current with the most efficient and economical IT purchases, the County must be proactive in leveraging market research expertise in IT related purchases. These services also provide independent advice on tactical and strategic IT decisions. Advisory services provide expert advice on a broad range of technical topics and specifically focus on industry and market trends.

RFP 001-21SB was published in December 2020 in order to obtain proposals for a subscription-based service to provide independent research and technology services. As a result of this competitive selection, Gartner, Inc. was selected by the evaluation committee as the highest-ranking respondent of the RFP, specifically for their proposed IT Research & Advisory system. The proposed motion would approve the subscription agreement with Gartner, Inc.

Gartner, Inc., has nearly 9,000 associates, including 1,900 research analysts and consultants, operating in more than 90 countries. Gartner, Inc. is the world's leading information technology (IT) research and advisory company which serves as the industry standard in providing evaluations and analysis on IT companies and products.

The Snohomish County Department of Information Technology requests the Snohomish County Council approve the proposed Master Software and Services Agreement with Gartner, Inc., for an IT Leadership Team Advisor and Two Essentials Members Subscription (three county staff total) and support costs.

### **Current Proposal:**

*Scope:* The proposed contract with Gartner, Inc. will provide Snohomish County IT with technical industry research related to IT and provide independent advice on future tactical and strategic software purchases.

*Duration:* The contract starts September 1, 2021 and extends until August 31, 2024. No extension language has been included in the proposed contract.

*Fiscal Implications:* The proposed contract is for a total cost of One Hundred Fifty-Four Thousand, Four Hundred Nineteen Dollars (\$154,419.00), plus applicable sales tax.

	2021	2022	2023	2024	Total
<b>Expenditure Increases</b>					
Leadership Team - 3 Licensees	\$51,473	\$51,473	\$51,473	\$ -	\$154,419

**2021 Budget:** Yes, the 2021 Budget includes appropriation authority for the contract.

**Handling:** NORMAL (Note: Proposed contract starts on September 1, 2021.)

**Approved-as-to-form:** YES

**Risk Management:** YES

**Executive Recommendation:** APPROVE

**Requests:** Move to GLS on July 28, 2021 for consideration.