

PIGGYBACK AWARD RECOMMENDATION

To: Council Chair
Through: Dave Somers, County Executive

Date: 4/7/2026

From: Bill Thornton, Purchasing

Bidding Agency: Washington State

General Legislative Session: Weds, April 15, 2026

Agency's Bid No: 28123

Product: Lawn and Grounds Equipment

Agency's Bid Term: 2025-2030

Requestor/User Department: Facilities & Fleet

Recommended Supplier: See list

Estimated Award Amount: \$5,000,000

Proposed Piggyback Term: Five (5) Years

BRIEF DESCRIPTION:

This Bid Award Recommendation revises the award recommendation approved in Motion 25-394 (ECAF 2025-2733) and Motion 26-070 (ECAF 2026-0329) to include additional Lawn & Grounds Equipment Categories, Vendors and Manufacturers. The estimated award amount is increased from \$3,000,000 to \$5,000,000.

DES issued competitive solicitation number 28123 for Lawn & Grounds Equipment on December 31, 2024. The bid contained 30 different categories of equipment and was divided into six geographic regions. The bid was awarded by Region, Category and Manufacturer. Snohomish County is within Region 1. Where there are multiple awardees, departments will conduct a second-tier competition to select a vendor. The complete list of requested Categories and Manufacturers is attached as Exhibit A.

AWARD AUTHORITY:

This contract award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and Section 3.04.140(5) "Award, execution, by whom," which establish the County Council as the award authority for contracts subject to bidding requirements greater than \$500,000. County Council approves this Award and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products and/or services as defined.

AWARD RECOMMENDATION:

The Director of Facilities & Fleet endorses the award recommendation.

The Purchasing Manager has electronically reviewed and recommends this award on ECAF 2026-0947.

The County Executive has electronically reviewed and recommends this award on ECAF 2026-0947.



4/15/2026

Council Chair

Date

Exhibit A

Vendor	Category	Manufacturer	Score
FMI Equipment	11. Industrial Mowers	Energreen	1050
FMI Equipment	21. Commercial Lawn Shredders, Mulchers, Chippers and Grinders	Energreen	1050
FMI Equipment	24. Compact Track Loaders up to 70 HP	Energreen	1050
Deere & Company	16. Utility Vehicles up to 65 PTO Horsepower	John Deere	1050
Deere & Company	17. Equipment for Utility Vehicles	John Deere	1050
Deere & Company	18. Agricultural Tractors, 2x4 and 4x4 70 to 140 PTO Horsepower	John Deere	1050
J & I Power Equipment	18. Agricultural Tractors, 2x4 and 4x4 70 to 140 PTO Horsepower	Kubota	1050
Jennings Equipment Inc.	18. Agricultural Tractors, 2x4 and 4x4 70 to 140 PTO Horsepower	Kubota	1050
Western Equipment Distributors	19. Agricultural Equipment (Less Tractor)	Boss	1050
Deere & Company	19. Agricultural Equipment (Less Tractor)	Frontier	1050
Western Equipment Distributors	19. Agricultural Equipment (Less Tractor)	Giant	1050
Deere & Company	19. Agricultural Equipment (Less Tractor)	John Deere	1050
J & I Power Equipment	19. Agricultural Equipment (Less Tractor)	Kubota	1050
Jennings Equipment Inc.	19. Agricultural Equipment (Less Tractor)	Land Pride	1050
Jennings Equipment Inc.	19. Agricultural Equipment (Less Tractor)	Kubota	1050
Alamo Group Ag Americas LLC	19. Agricultural Equipment (Less Tractor)	Bush Hog	900
Alamo Group Ag Americas LLC	19. Agricultural Equipment (Less Tractor)	Rhino	900
Tiger Mowers LLC	19. Agricultural Equipment (Less Tractor)	Tiger Mowers	900
Alamo Group Texas	11. Industrial Mowers	Alamo Industrial	900
Alamo Group Ag Americas LLC	11. Industrial Mowers	Bush Hog	900
Ariens Company	11. Industrial Mowers	Gravely	1050
J & I Power Equipment	11. Industrial Mowers	Kubota	1050
Land Pride	11. Industrial Mowers	Land Pride	900
Alamo Group Texas	11. Industrial Mowers	Mantis	900
Alamo Group Ag Americas LLC	11. Industrial Mowers	Rhino	900
FMI Equipment	11. Industrial Mowers	Scag	1050
Alamo Group Texas	11. Industrial Mowers	Terrain King	900
Tiger Mowers LLC	11. Industrial Mowers	Tiger Mowers	900
Jennings Equipment Inc.	11. Industrial Mowers	Valley Tool	1050
Venture Products Inc	11. Industrial Mowers	Ventrac	900
Coates Landscape Supply	11. Industrial Mowers	Walker	1050
Bobcat Company	12. Compact Utility Tractors up to 65 PTO Horsepower	Bobcat Company	1050
Deere & Company	12. Compact Utility Tractors up to 65 PTO Horsepower	John Deere	1050
J & I Power Equipment	12. Compact Utility Tractors up to 65 PTO Horsepower	Kubota	1050
Jennings Equipment Inc.	12. Compact Utility Tractors up to 65 PTO Horsepower	Kubota	1050
Bobcat Company	26. Mini Excavators up to 70 HP	Bobcat Company	1050
J & I Power Equipment	26. Mini Excavators up to 70 HP	Kubota	1050
Jennings Equipment Inc.	26. Mini Excavators up to 70 HP	Kubota	1050
FMI Equipment	26. Mini Excavators up to 70 HP	Takeuchi	1050