

## BID AWARD RECOMMENDATION

To: Council Chair

Date: February 10, 2026

Through: Dave Somers, County Executive

From: Purchasing Division

Bid No: 24-031RB

General Legislative Session: Wednesday, February 18, 2026

Department: Purchasing & Contracting

Product/Service: Fleet Vehicles - Ford (Various Types)

Funding: Fleet Management Funds

### BRIEF DESCRIPTION:

A competitive Invitation to Bid, ITB-24-031RB, was issued on behalf of the Fleet Services Division to obtain pricing for various models of Ford Vehicles and Ford Vehicles parts. The vehicles along with parts will be purchased on an as needed basis for County's use in various departments.

The bid opportunity was posted on the County's website, and ProcureWare, the County's Bid/Vendor Management website. Four bids were received. The terms of the Invitation to Bid provided for the lowest responsive Bidder with the option of the County reserving the right to award multiple vendors to provide comprehensive coverage.

Council previously approved award of this contract to Pierre Ford of Lynnwood in Motion 24-489 (ECAF 2024-2925). Due to sustained high demand for Ford parts, the geographic distribution of County fleet maintenance and repair facilities, and the need to ensure timely and reliable access to critical parts, Fleet Services now seeks to establish a secondary awardee under the original solicitation. This secondary award will provide additional capacity and supply resiliency to meet operational needs across the County fleet.

Pierre Ford of Seattle was the second lowest responsive and responsible bidder and submitted competitive pricing. Awarding Pierre Ford of Seattle as a secondary awardee will enhance parts availability and operational efficiency while remaining consistent with the original competitive procurement. The original estimated contract amount of \$5,000,000.00 remains unchanged.

### AWARD AUTHORITY:

This contract award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and section 3.04.140(5), "Award, execution, by whom," which establish the County Council as the award authority for contracts subject to bidding requirements greater than \$500,000.

### AWARD RECOMMENDATION:

The Finance Department Director endorses this bid award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2026-0453

The County Executive, or designee, has electronically recommended this award on ECAF 2026-0453

### APPROVED:



2/18/2026

Council Chair

Date