

Throughout my 30-year career I have worked closely with diverse and competing stakeholders to build shared visions, identify mutually desired outcomes and execution plans to achieve the desired goals of organizations from startups to the largest manufacturer in the State of Washington. As an empathetic leader and collaborator, my focus on shared outcomes, on alignment of values and making data driven decisions has generated significant benefits, hard and soft, for the participating and adjacent communities.

Specialties

- Strategic stakeholder leadership
- Large, complex negotiation management
- Innovative products and solutions
- Adheres to/instills successful set of core values
- Strategic, creative business impact
- Cultivating mutually beneficial Executive relationships

Experience

Planning Commissioner - City of Mill Creek (2021 – Present)

Community representative in public hearings on all proposed regulations concerning land use in the city or amendments to existing land use regulations and makes recommendations for appropriate action to the City Council. Along with City staff, preparing comprehensive plan for anticipating and influencing the orderly and coordinated development of land and building uses of the city and its environs.

Dell Technologies (incl. Dell, Pivotal Software and EMC) – Enterprise Applications & Cloud Enablement (2011 – Present)

Currently responsible for collaborating with Boeing leadership to drive complex, transformational software modernization. Advise business and IT leaders on becoming software driven organizations capable of leading industry disruption through modern software delivery. “We quietly made history in [Boeing]” Boeing Global Services CEO.

Institute for Corporate Productivity (i4cp) - Vice President of Business Development / Sales; (2007 – 2011)

Start-up company built a HR and employee analytics platform for large US companies. Advised employers on how to use analytic tools to benchmark business performance and identify leverage points for improving corporate performance and employee satisfaction. Member of executive team growing the company from 10 employees to over 100.

DatStat (acquired by R1 RCM) - Vice President of Sales (2006 – 2007)

Privately funded start-up delivering health data collection and analytics. Drove organization to profitability and achieved positive cash flow by increasing sales 60%, and securing initial customers in healthcare, cancer, and primary research. Member of executive team.

LexisNexis - Vice President Market Planning, Vice President of Sales, Director of Sales, Account Executive; (1992 – 2005)

Applied Materials - Financial Analyst (1990 – 1992)

Nordstrom - Buyer / Various Roles (1984 – 1990)

Education and Training

Stanford Graduate School of Business - Executive Program Certificate; 2003

Pepperdine School of Law - Strategic Negotiation Certificate; 2000

Kellogg School of Management - Planning Certificate; 1999

San Diego State University - Bachelor of Science, Business (Finance); 1990

1. My top priorities for the 44th Legislative District

Driving economic growth in our region by increasing the number of family wage jobs here in the 44th and across our state, including expanding union membership, improving workers rights, and opening more pathways for apprenticeships and high paid careers for underrepresented and underserved communities.

Addressing the long standing transportation problems in our region to enhance our quality of life, meet urgent climate goals, bring good, union jobs to our County and unleash restrictions on our economic potential.

Securing our future by investing in our schools and wrap around services to set every child up for success. That means delivering services to provide much greater support to students in the greatest need, provide all kids a career path, and rethink how we invest in school infrastructure.

Protecting and expanding access to healthcare (including mental health services) and childcare, so that every child has a healthy and stable start in life, and families have the opportunity to not just survive but thrive.

2. My position for adopting policies that must be implemented on a local level without funding from the State, i.e. unfunded state mandates.

Initiative 601, passed in 1993, requires the state to reimburse counties and cities for costs imposed by newly mandated state programs and services. Our county and cities face an unsustainable financial situation as the state continues to mandate programs and services without providing required funding while local government revenues are capped by both source (property, sales, B&O, utility) and growth (1%). The challenge is made more acute with 2021 / 2022 inflationary cost pressures. The legislature must address the mismatch between new programs and funding requirements and I will not support widening that gap.

3. How I will work collaboratively with both parties in Olympia

As I have consistently demonstrated throughout my career, I will work collaboratively across parties and factions by 1) identifying areas of common ground, 2) aligning on mutually desired outcomes 3) working iteratively, together on solutions to shared objectives 4) working together to seek proven, data driven, programs and 5) coming together as an honest broker of agreeable alternatives to our shared set of problems.

Every collaboration and partnership is a negotiation of needs, wants and resources. By starting with an agreed upon set of outcomes, communicating with empathy and candor and staying true to a known set of core ideals, together we will bring bipartisan solutions to our constituents.

4. The steps I will take to mitigate the impacts on private employers, residents and state/local government from efforts to reduce the rate of spread of the COVID-19 virus.

The pandemic's level of impact on our communities and economy is most highly correlated with the number and velocity of deaths and debilitating illness caused by COVID 19 - lower the hospitalizations and deaths, and we lower the impact on our private employers, residents and state/local government.

Our Public Health officials - Local, State and Federal - are closest and most highly informed as to the interventions most effective in driving down hospitalizations and deaths.

Implementing only the most impactful interventions, over-communicating and working closely with our citizens, businesses and agencies on what is needed and why, and demonstrating success in lowering hospitalizations and deaths will 1) build trust in and with our communities and 2) demonstrate a sustainable path to lowering the impact of COVID 19 on our private employers, residents and state/local government.