

SNOHOMISH COUNTY COUNCIL  
Snohomish County, Washington

MOTION NO. 25-549

AUTHORIZING THE SNOHOMISH COUNTY EXECUTIVE TO SIGN AMENDMENT  
NUMBER 2 WITH AVIATION SECURITY CONSULTING, INC. FOR SECURITY ON-CALL  
SUPPORT AT THE SNOHOMISH COUNTY AIRPORT

WHEREAS, the County and Aviation Security Consulting, Inc. ("ASC, Inc.") entered into an Agreement for Professional Services pursuant to RFP No. 32-19SR; and

WHEREAS, ASC, Inc. provides the Airport with support maintaining aviation security compliance with the Transportation Security Administration; and

WHEREAS, the RFP provides that the contract term may be extended by the County for additional time; and

WHEREAS, the County requires continuing on-call security consultant services of ASC, Inc. for additional time to December 31, 2027; and

WHEREAS, Amendment No. 1 authorized in Motion No. 23-525, updated consulting service rates of security on-call support and optional items remaining in the original scope of the RFP, and extended the contract for an additional two (2) years; and

WHEREAS, Amendment No. 2 updates consulting services rates for security on-call support and optional items remaining in the original scope of RFP, and extends the contract for an additional two (2) years allowing continued regulatory support and assistance; and

WHEREAS, Amendment No. 2 provides additional compensation to ASC, Inc. for an additional two years, NTE \$100,000 each year, which includes updates to consulting service rates for security on-call support and optional items remaining in the original scope of RFP bringing the total contract to \$800,000;

NOW, THEREFORE, ON MOTION, the Snohomish County Council authorizes the County Executive to sign Amendment No. 2 to RFP-32-019SR with Aviation Security Consulting, Inc. for an amount not to exceed \$200,000 for this Amendment No. 2 in the form attached hereto.

PASSED this \_\_\_\_\_ day of \_\_\_\_\_, 2025.

SNOHOMISH COUNTY COUNCIL  
Snohomish County, Washington

\_\_\_\_\_  
Council Chair

ATTEST:

\_\_\_\_\_  
Deputy Clerk of the Council

**Snohomish County Airport  
RFP 32-19SR Airport Security Consultant, On-Call  
Amendment No. 2**

CONSULTANT: Aviation Security Consulting, Inc.

CONTACT PERSON: Lori Beckman

ADDRESS: 7032 Turnweston Lane  
Castle Pines, CO 80108

FEDERAL TAX ID NUMBER/U.B.I. NUMBER: 26-1211918

TELEPHONE/FAX NUMBER: 303-663-3618

COUNTY DEPT: Airport

DEPT. CONTACT PERSON: Brad Widrig

TELEPHONE/FAX NUMBER: (425) 388-5110

PROJECT: Airport Security Consultant, On-Call

AMOUNT: \$400,000 original not to exceed \$100,000 per year  
\$200,000 Amendment 1 not to exceed \$100,000 per  
year  
\$200,000 Amendment 2 not to exceed \$100,000 per  
year

FUND SOURCE: 410-5216804101

CONTRACT DURATION: 1/30/2020 through 12/31/2027

**AMENDMENT NO. 2 TO AGREEMENT FOR PROFESSIONAL SERVICES**

THIS AMENDMENT NO. 2 (this "Amendment 2") to the AGREEMENT (the "Agreement") is made by and between SNOHOMISH COUNTY, a political subdivision of the State of Washington (the "County" ) and Aviation Security Consulting, Inc., (the "Contractor").

WHEREAS, the County and Contractor entered into an Agreement for Professional Services pursuant to RFP No. 32-19SR; and

WHEREAS, the RFP provides that the contract term may be extended by the County for additional time; and

WHEREAS, the County requires continuing on-call security consultant services of Contractor for additional time to December 31, 2027; and

WHEREAS, updates to the consulting services rates for the Contractor's security on-call support and optional items remaining in the original scope of RFP are necessary;

WHEREAS, additional compensation to the Contractor is necessary for renewal of the Agreement for an additional two years and the updates to the consulting services rates for items remaining in the original scope of RFP.

NOW, THEREFORE, in consideration of the mutual benefits and covenants contained herein, the parties agree as follows:

1. Section 2. Term of Agreement; Time of Performance. Pursuant to the original RFP, this Agreement is extended for two years, to December 31, 2027. Section 2 is therefore amended as follows:

Term of Agreement; Time of Performance. This Agreement shall be effective upon contract execution (the "Effective Date") and shall terminate on December 31, 2027, PROVIDED, HOWEVER, that the County's obligations after December 31, 2025 are contingent upon local legislative appropriation of necessary funds for this specific purpose in accordance with the County Charter and applicable law.

2. Section 3. Compensation: Section 3(a) of the Agreement is amended to add the following Compensation: The County will pay the Contractor for services in Amendment 2, as and when set forth in Schedule B-1, which is attached hereto and by this reference made a part of this Agreement, not to exceed (NTE) \$100,000 each year, for a total increase of NTE \$200,000.00.
3. All other terms and conditions of the Agreement not inconsistent with this Amendment shall remain in full force and effect except as expressly modified by this Amendment No. 2.

SNOHOMISH COUNTY:

AVIATION SECURITY CONSULTING, INC:

Dated this \_\_\_\_ day of \_\_\_\_\_, 2025,

Dated this 9th day of September, 2025,

\_\_\_\_\_  
Executive Director or Designee

*Lori Beckman*  
\_\_\_\_\_  
By:

Approved as to insurance  
and indemnification provisions:

Approved as to form only:

**Baer, Diane** Digitally signed by Baer, Diane  
Date: 2025.11.21 14:04:43  
-08'00'

Risk Management

Date

Approved as to form only:

**Corsi, Michelle** Digitally signed by Corsi, Michelle  
Date: 2025.11.21 15:55:39 -08'00'

Deputy Prosecuting Attorney

Date

## Schedule B-1 Pricing and Payment

<b>IDMS Design/Eng Support</b>			
IDMS Vendor Project Kick-off/2 trips		16	16
IDMS Design/Eng Support		2	16
Review of training materials from vendor-recommend adjustments		0	10
UAT/2 versions/1 trip		0	32
SBO Staff prep/training		0	40
Authorized Signatory prep/training		40	0
On-site assistance during the first five days of Go Live		0	44
Post Go Live Support Telecons		0	10
Total Hours	226	58	168
Total Fee	\$61,729.50	\$16,748	\$44,982
Travel (5 trips)	\$12,750.00		
<b>TOTAL FEES</b>	<b>\$74,479.50</b>		

Task shown above reflects updated fees to develop an Identity Management System (IDMS). These items were requested in Section 6.V. of RFP-32-019SR, previously identified in the original contract, and is included in the on-call security consulting services described above.

<b>Aviation Security Consulting, Inc.</b>			
<b>PROJECT NAME:</b>	<b>PAE IDMS Consulting Services</b>		
		Lori Beckman	Carol Spear
<b>TASK DESCRIPTION</b>	<b>RATES &gt;</b>	<b>\$288.75</b>	<b>\$267.75</b>

On-call consulting services rates.

The total fees shall not exceed \$100,000.00 per year.

Updated Fees:

<b>Aviation Security Consulting, Inc.</b>				
<b>PROJECT NAME:</b>	<b>PAE Consulting Services Rates</b>			
	Lori Beckman	Carol Spear	Kevin Richmond	Jeanne Olivier
Hourly Rates	\$288.75	\$267.75	\$267.75	\$267.75