



## Snohomish County Council

**Committee:** Public Infrastructure and Conservation

**Analyst:** Deb Evison Bell

**ECAF:** 2023-0854

**Proposal:** Motion 23-315

**Date:** August 15, 2023

### **Consideration:**

The proposed motion would authorize the County Executive to sign Amendment No. 8 to the master software and services agreement between Snohomish County and Global TEL\*LINK Corporation (GTL) for turnkey public phone system services, under SCC 3.04.140(8).

### **Background:**

Since 2004, Snohomish County has contracted with Global Tel\*Link Corporation (GTL) for a turnkey public access phone system. The phones the contract provides generate revenue for the County. These revenues are mostly from phone use in the County's Department of Corrections. The original contract expired on November 30, 2013.

In January 2014, the Snohomish County Council approved a first amendment to the contract that: (1) extended the contract end date to November 23, 2018, (2) increase the commission paid to the County from 52.3% to 65% beginning retroactively with November 24, 2013, (3) added other system capabilities, (4) updated standard terms, and (5) amended other "contract documents".

In August 2016, Council approved a second amendment to the contract that updated contract terms related to a Federal Communication Commission ruling setting fee caps.

In August 2018, Council approved a third amendment, that adopted a new agreement end date to November 2019 with the option to extend for an additional one (1) year to November 2020.

In November 2020, Council approved a fourth amendment, that adopted a new agreement end date to November 2021.

In October 2021, Council approved a fifth amendment to the contract that: (1) adopted a new agreement end date to November 2022, (2) provided an Ultraviolet C disinfection unit, (3) begin inmate mail processing services, and (4) updated the standard fee caps related to a recent Federal Communications Commission ruling. During the fee table update, language was inadvertently changed that effected the commission terms of the contract.

In February 2022, Council approved a sixth amendment to the contract that corrected language that was inadvertently included in Amendment 5.

In August 2022, Council approved a seventh amendment to the contract that extended the contract for one year.

**Current Proposal:**

*Scope:* The proposed Amendment 8 would allow for a three-month extension to the existing contract and allow for three additional three-month extensions.

*Duration:* The term of this Amendment 8 is for one year, starting November 24, 2023, with an end date of February 23, 2024.

*Fiscal Implications:* NA

|   |       |            |     |            |
|---|-------|------------|-----|------------|
| ORIGINAL                                      | START | 11/2004    | END | 11/2007    |
| EXTENSION 1                                   | START | 11/2007    | END | 11/2010    |
| EXTENSION 2                                   | START | 11/2010    | END | 11/2013    |
| AMENDMENT 1 ( <a href="#">Motion 13-516</a> ) | START | 11/2013    | END | 11/2018    |
| AMENDMENT 2 ( <a href="#">Motion 16-326</a> ) | START | 06/20/2016 | END | 11/30/2018 |
| AMENDMENT 3 ( <a href="#">Motion 18-256</a> ) | START | 11/24/2018 | END | 11/23/2020 |
| AMENDMENT 4 ( <a href="#">Motion 20-470</a> ) | START | 11/24/2020 | END | 11/23/2021 |
| AMENDMENT 5 ( <a href="#">Motion 21-374</a> ) | START | 11/24/2021 | END | 11/23/2022 |
| AMENDMENT 6 ( <a href="#">Motion 22-059</a> ) | START | 11/24/2021 | END | 11/23/2022 |
| AMENDMENT 7 ( <a href="#">Motion 22-297</a> ) | START | 11/24/2022 | END | 11/23/2023 |
| AMENDMENT 8 (Motion 23-315)                   | START | 11/24/2023 | END | 2/23/2024  |

**2023 Budget:** Yes.

**Future Budget Impacts:** Estimated income of \$177,000.00 from November 2023-February 2024.

**Handling:** NORMAL

**Approved-as-to-form:** YES

**Risk Management:** APPROVE

**Executive Recommendation:** APPROVE

**Analysis:** The proposed contract amendment extends the term of the contract, allowing time for contract negotiation for a replacement the service.

**Requests:** Move to GLS on August 23, 2023, for Council to consider the motion.