

BID AWARD RECOMMENDATION

To: Council Chair
Through: Dave Somers, County Executive
From: Purchasing Division

Date: October 12, 2021

Bid No: 048-21BC

General Legislative Session: October 20, 2021

Cost Estimate:

Product/Service: Firewall Hardware and Support

\$350,182.27 plus WA sales tax

Owner/User Department:
Information Technology

Bid Term: Two (2) years with the option to extend for 3-one year terms.

BRIEF DESCRIPTION:

A competitive Invitation to Bid was issued to solicit pricing for the purchase of Firewall Hardware and Support for Palo Alto or equal products and support. Seven (7) bids were received from five (5) bidders before the bid due date and time. One bid was received after the due date and time and was returned unopened to the bidder.

BIDDERS:

1. Issquared "A"	\$350,182.27
2. Lumen	\$572,035.63
3. Howard Technology	\$608,407.00
4. Quick Planet	\$802,643.98

Non-responsive bids:

Walker and Associate-Bid 1, Bid 2 and Issquared "B" Bid.

AWARD AUTHORITY:

This contract award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Competitive bidding," and section 3.04.140(3) and (8), "Award, execution, by whom," which establish the County Council as the award authority for contracts subject to bidding requirements greater than \$250,000.

AWARD RECOMMENDATION:

The Purchasing Manager and the County Executive have, in turn, reviewed this award recommendation and hereby recommend approval by the County Council to Issquared, Inc. in the amount of \$350,182.27 plus applicable Washington State Sales Tax.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2021-0900.

The County Executive, or designee has electronically recommended this bid award on ECAF 2021-0900.



Council Chair / Date

10/20/2021


Ken Klein, Executive Director

Ken Klein
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