

STEPHEN ZIRSCHKY

SUMMARY OF QUALIFICATIONS

- International Law and Business Transactions
- Regulatory Compliance
- Product Licensing
- Cybersecurity/Network/Data Security
- Public Policy/Governmental Relations
- Legislative Affairs

FORENOVA TECHNOLOGIES, INC

General Counsel (2020-2023)

Legal counsel for a multinational corporation engaged in network/cybersecurity product and service sales in Asia, Europe, and the United States. Implemented international data privacy/protection certification programs within the United States and the European Union. Established corporate entities in the U.S. and Europe, including regulatory compliance programs for the sale of network and cybersecurity appliances.

TRANSVOLT INTERNATIONAL ENERGY CORPORATION

Outside Corporate Counsel (2017-Present)

Outside legal counsel for a corporation engaged in alternative energy sources for commercial and government applications. Implemented network security programs for sourcing of energy supplies in U.S. and global markets. Established information and data security compliance programs for energy offerings.

EMBEDDED CONTROL SYSTEMS

Interim Corporate Counsel for the Board of Directors (2015-2016)

Entity engaged in government, commercial, and international product and service sales to U.S. and international business organizations.

WATCHGUARD TECHNOLOGIES

General Counsel—Corporate Officer (2001-2014)

Legal counsel for a multinational network/cybersecurity corporation selling in the United States, Asia, Canada, Europe, and Latin America.

- Served as General Counsel and Corporate Officer for WatchGuard, its parent corporation (Gladiator Corporation) and in executive roles for subsidiaries in Asia, Canada, and Europe.
- Established compliance programs for sales in the U.S., Asia, Canada, Europe, and Latin America.
- Engaged support from U.S. Senators and Congressional Representatives for governmental approvals to sell products in global markets.
- Directed the governmental affairs function to secure assistance from embassies and governmental officials to obtain funding, licensing approvals, and business guidance in foreign jurisdictions.

MICROVISION, INC.

General Counsel (1998-2001)

General Counsel for a corporation engaged in IT/authentication security, and network security products selling to U.S. Governmental agencies and commercial entities in Asia, Europe, and Latin America.

- Engaged United States Senators and Congressional Representatives to obtain program funding and regulatory approvals for product development and licensing approvals.

SPACE SYSTEMS/LORAL

Division Corporate Counsel (1994-1998)

Division Counsel for a billion-dollar multinational corporation selling satellites to governmental agencies and commercial firms in the United States, Asia, Europe, and Latin America.

STANFORD TELECOM

Division General Counsel (1992-1994)

Legal counsel for a multinational telecom corporation selling to government and international entities.

STEPHEN ZIRSCHKY

UNITED STATES NAVAL POSTGRADUATE SCHOOL

Professor of Law (1990-1992)

Selected by the U.S. Navy to serve as the first Professor of Law at the U.S. Naval School.

PROCORDIA (Brussels, Belgium)

Group Counsel (1989-1991)

Legal counsel for European division of a billion-dollar government financed holding company to commercialize technology transactions.

PRIOR GOVERNMENTAL APPOINTMENTS

- Appointed by U.S. Secretary of Commerce and U.S. Trade Representative to serve on the **United States Industry Trade Advisory Committee for Technologies, and Electronic Commerce**.
- U.S. State Department Accredited **Consular Officer for Government of Latvia** in Washington State.
- Appointed by Washington State Governor to **Washington Technology Center** Board of Directors.
- **Economic Advisory Committee** for Washington State Economic Development Commission.

EDUCATIONAL

LL.M., Post-graduate law degree (Transnational Business)
McGeorge Law School at the University of Salzburg, Austria
J.D. legal degree, Western State
B.A., (Speech Communications) Chapman University

LEGAL LICENSES

State Bar of Washington and Federal District Courts ~ U.S. Court of International Trade
United States Court of Appeals for Federal Circuit ~ United States Supreme Court

GOVERNMENT SECURITY CLEARANCES

U.S. Department of Commerce
U.S. State Department

CIVIC ASSOCIATION MEMBERSHIPS

Washington State Consular Association
Washington State Bar Association

YOUTH ACTIVITIES

Former Eagle Scout