

## BID AWARD RECOMMENDATION

To: Council Chair Date: 12/23/2025  
Through: Dave Somers, County Executive  
From: Purchasing Division Bid No: 043-21DW  
General Legislative Session: Wednesday, January 7, 2026 Owner/User Department: Paine Field Airport  
Product/Service: De-Icing Products Funding: General Fund

### BRIEF DESCRIPTION:

A competitive Invitation to Bid was issued in 2021 as 043-21DW for de-icing products to be used by Paine Field Airport, in accordance with SCC 3.04.120. The award was assigned to Cryotech Deicing Technology and executed in accordance with SCC 3.04.140(5). The award term, initially set for two (2) years, has since been extended three (3) additional years, with the current award term due to end October 21, 2026. The need is anticipated to be recompeted as an Invitation To Bid in the second quarter of 2026.

Current spend has reached a threshold necessitating Council approval. Paine Field Airport projects total expenditures for the full five-year term to be approximately \$1,310,000.00.

### BIDDERS:

1. Cryotech Deicing Technology
2. NASI
3. Pelican Chemicals
4. Two Rivers Terminal

**Cryotech Deicing Technology** was the lowest cost responsive and responsible bidder and has been recommended for award and additional expenditure approval.

### AWARD AUTHORITY:

This purchasing award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding." and section 3.04.140(5), "Award, execution, by whom," which establish the County Council as the award authority for approval of contracts subject to bidding requirements greater than \$500,000. The County Council approves this purchasing award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products described above.

### AWARD RECOMMENDATION:

The Airport Director endorses this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2026-0050

The County Executive, or designee, has electronically recommended this bid award on ECAF 2026-0050.

### APPROVED:

  
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Council Chair

1/7/2026

Date