

PURCHASING AWARD RECOMMENDATION

To: Council Chair Date: January 7, 2026
Through: Dave Somers, County Executive Bid No: ITB-25-0569LY
From: Facilities
General Legislative Session: Weds, January 14, 2026 Owner/User Department: Facilities
Product/Service: As-Needed Tree Services

BRIEF DESCRIPTION:

This Bid Award Recommendation revises the award recommendation approved in Motion 25-581 (ECAF 2025-3834) due to a calculation error.

A competitive invitation to bid, ITB-25-0569LY was issued to solicit bids for as-needed As-Needed Tree Services and related work. Five bidders offered competitive pricing for services as listed below:

BIDDERS:

| | |
|--|--------------|
| 1. Selective Tree Removal | \$122,269.20 |
| 2. Pacific Tree Management | \$124,250.00 |
| 3. Sam's Tree Care | \$165,780.00 |
| 4. Hanselman Enterprises | \$306,465.00 |
| 5. Treecycle LLC dba Seattle Tree Care | \$326,000.00 |

The lowest responsible bidders are awarded as follows: Primary Contractor: **Selective Tree Removal** and Secondary Contractor (if the Primary is not available): **Pacific Tree Management** and Tertiary Contractor: **Sam's Tree Care**. As-needed services will be issued as individual projects for up to but not exceeding \$40,000, excluding sales tax. All projects combined shall not exceed \$350,000 per year per Contractor. The estimated spend for as-needed Tree Services is approximately \$650,000 per year. The award of this bid will result in a two-year contract with each of the three (3) companies on a firm, fixed price basis for the initial one-year term with an option to renew for two additional two-year terms.

AWARD AUTHORITY:

This bid award recommendation is before Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and section 3.04.140(5), "Award, execution, by whom," which establish the County Council as the award authority for bids/contracts subject to bidding requirements greater than \$500,000. The County Council approves the bid award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products/services described above.

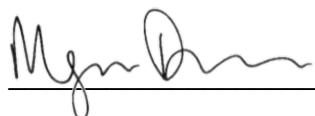
AWARD RECOMMENDATION:

The Facilities Department Director endorses this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2026-0153.

The County Executive, or designee has electronically recommended this bid award on ECAF 2026-0153.

APPROVED:

 1/14/2026

Council Chair Date