

## BID AWARD RECOMMENDATION

To: Council Chair Date: 12/16/2025  
Through: Dave Somers, County Executive  
From: Purchasing Division Bid No: RFP-25-0552JM-C  
General Legislative Session: Weds., January 6, 2026 Owner/User Department: Information Technology  
Product/Service: Internet Services, Broadband Funding: General Fund

### BRIEF DESCRIPTION:

A competitive Request for Proposals – Software (RFP-C) was issued for internet services. The Snohomish County Department of Information Technology currently utilizes Astound Business Solutions for its Snohomish County Administration Building and Department of Emergency Management, and Lumen Technologies for its Yakima, WA co-location, which were previously competed under 060-21BC, in accordance with SCC 3.04.160. The award term of 060-21BC to both vendors ends December 30, 2025, necessitating a re-competition.

This RFP-C establishes a new master agreement for provision of internet services to all three locations. The initial award term will be for five (5) years, ending December 31, 2030, with the option to extend for additional five-year terms for the life of the product's use by the County. Total expenditure for the initial five-year term is anticipated to be approximately \$325,000.00.

In accordance with RFP-25-0622JM-C, proposals were ranked using the following evaluation criteria:

- Price/cost
- Adherence to RFP requirements

### PROPOSERS:

1. HTG Inc.
2. Jamestown Networks
3. Lumen Technologies
4. Cogent
5. Ziplly Fiber
6. Astound Business Solutions

**Astound Business Solutions** is the highest ranked responsive & responsible proposer for Schedules A & C. **Lumen Technologies** is the highest ranked responsive & responsible proposer for Schedule B. Both are recommended for award and master agreement.

### AWARD AUTHORITY:

This purchasing award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.201(3), "Services other than architectural and engineering and public work," and section 3.04.140(11), "Award, execution, by whom," which establish the County Council as the award authority for approval of contracts for services greater than \$50,000. The County Council approves this purchasing award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products described above.


### AWARD RECOMMENDATION:

The Information Technology Department Director endorses this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2025-0056.

The County Executive, or designee, has electronically recommended this bid award on ECAF 2025-0056

### APPROVED:

  
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Council Chair

1/7/2026

Date