

## PURCHASING AWARD RECOMMENDATION

To: Council Chair  
Through: Dave Somers, County Executive  
From: Facilities

Date: December 10, 2025

Bid No: ITB-25-0545LY

General Legislative Session: Wednesday, December 17, 2025

Owner/User Department: Facilities

Product/Service: As-Needed Tree Services

### BRIEF DESCRIPTION:

A competitive invitation to bid, ITB-25-0569LY was issued to solicit bids for as-needed As-Needed Tree Services and related work. Five bidders offered competitive pricing for services as listed below:

### BIDDERS:

1. <b>Selective Tree Removal</b>	<b>\$122,269.20</b>
2. <b>Pacific Tree Management</b>	<b>\$124,250.00</b>
3. <b>Hanselman Enterprises</b>	<b>\$157,586.00</b>
4. Sam's Tree Care	\$165,780.00
5. Treecycle LLC dba Seattle Tree Care	\$326,000.00

The lowest responsible bidders are awarded as follows: Primary Contractor: **Selective Tree Removal** and Secondary Contractor (if the Primary is not available): **Pacific Tree Management** and Tertiary Contractor: **Hanselman Enterprises**. As-needed services will be issued as individual projects for up to but not exceeding \$40,000, excluding sales tax. All projects combined shall not exceed \$350,000 per year per Contractor. The estimated spend for as-needed Tree Services is approximately \$650,000 per year. The award of this bid will result in a two-year contract with each of the three (3) companies on a firm, fixed price basis for the initial one-year term with an option to renew for two additional two-year terms.

### AWARD AUTHORITY:

This bid award recommendation is before Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and section 3.04.140(5), "Award, execution, by whom," which establish the County Council as the award authority for bids/contracts subject to bidding requirements greater than \$500,000. The County Council approves the bid award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products/services described above.

### AWARD RECOMMENDATION:

The Facilities Department Director endorses this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2025-3834

The County Executive, or designee has electronically recommended this bid award on ECAF 2025-3834.

### APPROVED:

 12/17/2025  
Council Chair Date