

CONSULTANT: American Association of Airports Executives
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Alexandria, VA 22314
FEDERAL TAX ID NUMBER/U.B.I. NUMBER: 51-0094939
TELEPHONE/FAX NUMBER: 703-797-2542
COUNTY DEPT: Airport
DEPT. CONTACT PERSON: Brad Widrig
TELEPHONE/FAX NUMBER: 425-388-5110
PROJECT: Designated Aviation Channeling Services and
Computer Based training
ORIGINAL AMOUNT: \$85,700
AMENDMENT No. 4 AMOUNT: Not to Exceed \$12,800
CONTRACT TOTAL: Not to Exceed \$216,750
FUND SOURCE: 410-5216804101
CONTRACT DURATION: Through April 1, 2024

AMENDMENT NO. 4 TO AGREEMENT FOR PROFESSIONAL SERVICES

THIS AMENDMENT (the "Amendment") is made by and between SNOHOMISH COUNTY, a political subdivision of the State of Washington (the "County"), for services at the Snohomish County Airport at Paine Field, and the American Association of Airport Executives (AAAE), a wholly owned and operated not-for-profit entity (the "Contractor"). In consideration of the mutual benefits and covenants contained herein, the parties agree as follows:

1. Purpose of Agreement; Clarification of Scope of Services. The purpose of this Amendment is to correct scrivener's errors within the original contract and Amendment No. 3. The original contract amount of \$85,700 was \$7,800 less than the pricing and payment set forth in Schedule C for the term of the contract, to which the parties agreed. Amendment No. 2 increased the Airport's annual maintenance plan agreement, a service under the AAAE contract, from \$6,600 annually to \$9,100 annually for year 2 and 3 of the maintenance plan agreement. In Amendment No. 3, the maintenance changes listed in Amendment No. 2 were inadvertently not correctly calculated or included in the scope creating an additional \$5000.00 deficit. Total errors requires a clarification of the compensation and an increase of an additional \$12,800 to balance the contract for its term ending in April 2024.
2. All other terms and conditions of the Agreement, not inconsistent with this Amendment, shall remain in full force and effect.

SNOHOMISH COUNTY:

_____ Date
County Executive

Approved as to form only:

_____ Date
Deputy Prosecuting Attorney

CONTRACTOR AAE:

Jim Hodder 01/05/2023
_____ Date

M. B. 1/5/2023

_____ Date
Legal Counsel to the Contractor

Schedule C-2
Additional Scope of Work / Compensation

AAAE Contract and Amendments

	Documented	Actual Amount
AAAE Contract and Amendments		
Original Amendment (5/2018)	\$85,700.00	\$93,500.00
Amendment 1 (4/2020)	\$56,500.00	\$56,500.00
Amendment 2 (5/2021)	\$5,000.00	\$5,000.00
Amendment 3 (2/2022)	\$56,750.00	\$61,750.00
Total Expenses over term of contract	\$203,950.00	\$216,750.00

Corrected total expenses over the term of the contract is **\$216,750.**

Fees and Payment

Airport shall pay the fees set forth below for the Services performed by AAAE.

Fees for Non-Custom IET-LS Courses

COURSE	DESCRIPTION	PRICE
Active Shooter Non-Custom w/Captions	This course reviews important information to help airport employees in the event of an active shooter situation. The course instructs airport staff how to react to threats, usher passengers to areas of egress, make the decision to run, hide or fight, follow police protocol, and how to get to safety.	\$750
Human Trafficking Prevention at Airports Non-Custom w/Captions	AAAE offers various training courses to provide airport employees information on how to identify the warning signs and behaviors of human or sex trafficking. It instructs employees on what to do should they suspect human trafficking activity at their airport.	\$750
Airport Insider Threat Non-Custom w/Captions	This training is designed to help badged airport employees recognize behavior and activities which could indicate a threat to airport safety and security. The course defines what an insider threat is, reasons people become threats, behavioral indicators, your security responsibilities and how to make a difference.	\$750

Fees for Customized IET-LS Courses

COURSE	DESCRIPTION	PRICE
Recurrent Training w/Captions <ul style="list-style-type: none"> • Authorized Signatory • GA Security • Non-Movement Area Driver Training • Self-Inspection • SIDA 	Recurrent courses are highly interactive, scenario based and designed to test the application of knowledge existing employees already possess. Questions missed on a specific topic require the employee to retake the initial portion of training on that topic.	\$42,500 (\$8,500 per)
Recurrent Training <ul style="list-style-type: none"> • Movement Area Driver Training 		\$12,000
Subtotal: Customized Course Production		\$54,500

Total Costs: \$56,750