

PURCHASING AWARD RECOMMENDATION

To: Council Chair
Through: Dave Somers, County Executive

Date: February 1, 2024

From: Purchasing Division

Bid No: RFP-24-012JM-C

General Legislative Session:

Department: Information Technology

Product/Service: Licenses & maintenance, Absolute Secure Access

Funding: n/a

BRIEF DESCRIPTION:

A competitive Request for Proposals was issued for licenses and maintenance for Absolute Secure Access. The County currently uses NetMotion Mobility v11, awarded under invitation to bid 017-9JB. However, end of life for that version occurs February 29, 2024. The need to migrate to a new version has necessitated an upgrade from v11 perpetual licenses to v12 subscription licenses.

This RFP establishes a new master agreement under v12. The agreement is written to end February 28, 2029, with the option to extend for additional five-year terms for the life of the product's use by the County. Total expenditure amount for the initial five-year term is anticipated to be approximately \$650,000.00.

In accordance with RFP No. 24-012JM-C, proposals were ranked using the following evaluation criteria:

Price/Cost

Adherence to RFP-C Requirements

PROPOSERS:

1. AT&T Mobility Services
2. Optiv
3. **vCloud Tech Inc.**

Three firms responded to the RFP. **vCloud Tech Inc.** was the highest ranked proposer and is recommended for award and master agreements.

AWARD AUTHORITY:

This purchasing award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and section 3.04.140(3), "Award, execution, by whom," which establish the County Council as the award authority for bids/contracts subject to bidding requirements greater than \$500,000. The County Council approves this purchasing award recommendation and authorizes the County Executive to execute Agreements and subsequent amendments for the products/services described above.

AWARD RECOMMENDATION:

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2024-0203.

The County Executive, or designee, has electronically recommended this award on ECAF 2024-0203.

APPROVED:



2/21/2024

Council Chair

Signature