

Bid Number:

043-21DW

Opening Date: 6/15/21

8/10/2021

Bid Title:

Runway Deicing Fluid

Department:

Airport

Item No.	Qty	Items	Two Rivers		Pelican Chemicals		NASI		Cryotech	
			Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount
1	15,000 Gal.	Potassium Acetate	\$4.10	\$61,500.00	\$4.48	\$67,200.00	\$5.03	\$75,450.00	\$5.17	\$77,550.00
2	2 Bags	Sodium Acetate	\$1,653.46	\$3,306.92	\$1,542.80	\$3,085.60	\$1,675.80	\$3,351.60	\$2,697.00	\$5,394.00
		Subtotal:		\$64,806.92		\$70,285.60		\$78,801.60		\$82,944.00
		Product #1	Potassium Acetate		Potassium Acetate		Potassium Acetate		Potassium Acetate	
		Product #2	Sodium Formate		Sodium Formate		Sodium Formate		Sodium Acetate	
		Responses to Spec #1	2 deviates		Meets		Meets		Meets	
		Responses to Spec #2	?		?		?		Meets	
		Acknowledge Addenda 1	Yes		Yes		Yes		Yes	
		Min Qty Potassium Acetate Liquid	4,000 gal min (5,900 max)							
		Min Qty for Soduim Acetate	1 metric bulk bag or 1 pallet 940x55# bags)							
		Delivery Per Addendum 1	Meets		Meets		Meets		Meets	
		Reference 1	Spokane International		Spokane International		Portland International		SeaTac International	
		Reference 2	Bellingham International		Chicago O'Hare		Anchorage International		Port Authority Ikof New York	
		Bid Signed:	Yes		Yes		Yes		Yes	
		Storage Location	Pasco				Seattle & Pasco		Tacoma	
		Liquid max delivery 48 hours	48 hours or Emergeny 24 hrs							
		Solid is 72 hours for truck load 3-5 days for LTL	3-5 days ARO for LTL							
		Prompt Pay Discount:	No		No		No		No	
		Accept Pcard w/o fees:	No		No		No		Yes	

\* Omitted Section 1.15

Green Circle for Recommended Awardee:  
Red Circle for Unacceptable Low Bid:

The County intends to award to the lowest responsive bidder: Cryotech

I certify that bids were opened and recorded  
in accordance with current County Guidelines\_\_\_\_\_

Date

RECOMMENDATION CONCURRED BY PURCHASING MANAGER

Signature: \_\_\_\_\_

Pelican Chemicals failed to submit Section 1.15 and is non-responsive.  
The products offered by Two Rivers and NASI did not meet specifications

Cryotech is the lowest responsive bidder.





