# RESTATEMENT OF AMENDMENT 1 TO THE MASTER SERVICES AND PURCHASING AGREEMENT WITH AXON ENTERPRISE, INC.

This restatement of Amendment 1 to the "Master Services and Purchasing Agreement," (the "Master Agreement"), executed on April 30, 2021, by and between Snohomish County, a political subdivision of the State of Washington (the "County") and Axon Enterprise, Inc., duly registered and authorized to conduct business in Washington State (the "Contractor") is made and entered into on this 21st day of September, 2022.

#### **RECITALS**

- WHEREAS, the County and Axon Enterprise, Inc. are the parties to that certain Master Services and Purchasing Agreement executed on April 30, 2021, (the "Master Agreement"); and
- WHEREAS, Amendment 1 to the Master Agreement was executed on September 14, 2022; and
- **WHEREAS**, it is the mutual intent of the parties to purchase 340 body worn camera units; and
- **WHEREAS,** the Quote Q-378880 issued July 20, 2022 indicating purchase of 275 body worn camera units was attached as Exhibit I to Amendment No. 1; and
- **WHEREAS,** the parties intended to attach as Exhibit I, Quote Q-378880 issued July 21, 2022, indicating purchase of 340 body worn camera units; and
- **WHEREAS**, the parties wish to confirm and restate their mutual intent regarding the purchase of 340 body worn camera units.
- **NOW, THEREFORE,** for and consideration of the mutual benefits conferred on both parties, the parties agree as follows:
- **Section 1.** Exhibit I Axon Enterprise, Inc. Quote Q-378880 issued July 20, 2022 is hereby replaced in its entirety with Exhibit I Axon Enterprise, Inc. Quote Q-378880 issued July 21, 2022, hereby attached and by this reference incorporated into the Master Agreement.
- **Section 2.** As and where appropriate, any reference to Exhibit I in the Master Agreement, as amended, shall mean Exhibit I-Axon Enterprise, Inc. Quote Q-378880 issued July 21, 2022.
- **Section 3.** All other terms of Master Agreement, as amended, shall remain in full force and effect, except as expressly modified by this restatement of Amendment 1.
- IN WITNESS WHEREOF, the parties hereto have executed this Amendment 1 as of the day and year first written above.

CONTRACTOR:
Axon Enterprise, Inc. A Delaware Corporation
By  Name: Robert E. Driscoll, Jr.  Title: VP, Associate General Counsel



Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 United States VAT: 86-0741227 Domestic: (800) 978-2737

International: +1.800.978.2737

## Exhibit I

Q-378880-44763.946BR

Issued: 07/21/2022

Quote Expiration: 09/01/2022

Estimated Contract Start Date: 10/01/2022

Account Number: 106530 Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery;Other-8915 Cathcart Way 8915 Cathcart Way Snohomish, WA 98296-8692 USA	Snohomish County Sheriff's Office - WA 3000 Rockefeller Ave Everett, WA 98201-4071 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Ben Rubke	John Flood
Phone: +1 4153149573	Phone: (360) 568-0888
Email: brubke@axon.com	Email: john.flood@snoco.org
Fax:	Fax: (425) 388-3931

### **Quote Summary**

Program Length	108 Months
TOTAL COST	\$3,824,280.00
ESTIMATED TOTAL W/ TAX	\$4,095,408.70

### **Discount Summary**

Average Savings Per Year	\$13,750.85
TOTAL SAVINGS	\$1,485,091.50

### **Payment Summary**

Date	Subtotal	Tax	Total
Sep 2022	\$424,920.00	\$30,125.42	\$455,045.42
Sep 2023	\$424,920.00	\$30,125.41	\$455,045.41
Sep 2024	\$424,920.00	\$30,125.41	\$455,045.41
Sep 2025	\$424,920.00	\$30,125.41	\$455,045.41
Sep 2026	\$424,920.00	\$30,125.41	\$455,045.41
Sep 2027	\$424,920.00	\$30,125.41	\$455,045.41
Sep 2028	\$424,920.00	\$30,125.41	\$455,045.41
Sep 2029	\$424,920.00	\$30,125.41	\$455,045.41
Sep 2030	\$424,920.00	\$30,125.41	\$455,045.41
Total	\$3,824,280.00	\$271,128.70	\$4,095,408.70

Page 1 Q-378880-44763.946BR

 Quote Unbundled Price:
 \$5,309,371.50

 Quote List Price:
 \$5,168,733.90

 Quote Subtotal:
 \$3,824,280.00

### **Pricing**

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCUwTAP	BWC Unlimited with TAP	340	108	\$92.83	\$89.00	\$85.00	\$3,121,200.00	\$207,148.42	\$3,328,348.42
A la Carte Hard	ware								
73345	AXON CAMERA REFRESH THREE	351			\$784.00	\$0.00	\$0.00	\$0.00	\$0.00
73347	MULTI-BAY BWC DOCK 3RD REFRESH	21			\$1,677.00	\$0.00	\$0.00	\$0.00	\$0.00
73317	1-BAY DOCK AXON CAMERA REFRESH THREE	8			\$224.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3C	AB3 Camera Bundle	340			\$699.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	21			\$1,538.90	\$0.00	\$0.00	\$0.00	\$0.00
AB31BD	AB3 1-Bay Dock Bundle	8			\$200.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Softv	vare								
73682	AUTO TAGGING LICENSE	340	108		\$9.00	\$9.00	\$330,480.00	\$30,073.68	\$360,553.68
73478	REDACTION ASSISTANT USER LICENSE	340	108		\$9.00	\$9.00	\$330,480.00	\$30,073.68	\$360,553.68
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	700	108		\$0.40	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	10	108		\$39.00	\$39.00	\$42,120.00	\$3,832.92	\$45,952.92
A la Carte Servi	ices								
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATIO SERVICE	N 1			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
85055	AXON FULL SERVICE	1			\$17,000.00	\$0.00	\$0.00	\$0.00	\$0.00
80223	INACTIVE CHANNEL ACCESS LICENSE	1	108		\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
	A COST SERVICE CONTESSENCE DECICEDATION	1			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
99901	ACCELERATE CONFERENCE REGISTRATION	4					*		
99901 80190 <b>Total</b>	Evidence.com Channel Services	1			\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00

Page 2 Q-378880-44763.946BR

### **Delivery Schedule**

#### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 1-Bay Dock Bundle	71104	NORTH AMER POWER CORD FOR AB3 & T7 1-BAY DOCK/DATAPORT	8	09/01/2022
AB3 1-Bay Dock Bundle	74211	AXON BODY 3 - 1 BAY DOCK	8	09/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	374	09/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	340	09/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	11	09/01/2022
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	374	09/01/2022
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	21	09/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	21	09/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	21	09/01/2022
BWC Unlimited with TAP	73313	1-BAY DOCK AXON CAMERA REFRESH ONE	8	03/01/2025
BWC Unlimited with TAP	73309	AXON CAMERA REFRESH ONE	351	09/01/2025
BWC Unlimited with TAP	73689	MULTI-BAY BWC DOCK 1ST REFRESH	21	09/01/2025
BWC Unlimited with TAP	73314	1-BAY DOCK AXON CAMERA REFRESH TWO	8	09/01/2027
BWC Unlimited with TAP	73310	AXON CAMERA REFRESH TWO	351	09/01/2028
BWC Unlimited with TAP	73688	MULTI-BAY BWC DOCK 2ND REFRESH	21	09/01/2028
A la Carte	73317	1-BAY DOCK AXON CAMERA REFRESH THREE	8	09/01/2031
A la Carte	73345	AXON CAMERA REFRESH THREE	351	09/01/2031
A la Carte	73347	MULTI-BAY BWC DOCK 3RD REFRESH	21	09/01/2031

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	340	10/01/2022	09/30/2031
BWC Unlimited with TAP	73746	PROFESSIONAL EVIDENCE.COM LICENSE	340	10/01/2022	09/30/2031
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	30	10/01/2022	09/30/2031
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	10/01/2022	09/30/2031
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	340	10/01/2022	09/30/2031
A la Carte	73682	AUTO TAGGING LICENSE	340	10/01/2022	09/30/2031
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	700	10/01/2022	09/30/2031

#### **Services**

Bundle	Item	Description	QTY
A la Carte	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
A la Carte	80190	Evidence.com Channel Services	1
A la Carte	80223	INACTIVE CHANNEL ACCESS LICENSE	1
A la Carte	85055	AXON FULL SERVICE	1
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4

Page 3 Q-378880-44763.946BR

#### Services

Bundle	Item	Description	QTY
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	4

#### Warranties

Bundle	Item	Description	QTY	<b>Estimated Start Date</b>	Estimated End Date
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	340	10/01/2022	09/30/2031
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	11	10/01/2022	09/30/2031
BWC Unlimited with TAP	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	21	10/01/2022	09/30/2031
BWC Unlimited with TAP	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP)	8	10/01/2022	09/30/2031

Page 4 Q-378880-44763.946BR

## **Payment Details**

Sep 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 1	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 1	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.50	\$369,816.50
Year 1	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88
Invoice Upon Fulfillment	AB31BD	AB3 1-Bay Dock Bundle	8	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	340	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	AB3MBD	AB3 Multi Bay Dock Bundle	21	\$0.00	\$0.00	\$0.00
Total				\$424,920.00	\$30,125.42	\$455,045.42

Oct 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	700	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	80190	Evidence.com Channel Services	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	80223	INACTIVE CHANNEL ACCESS LICENSE	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	4	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Sep 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 2	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 2	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.49	\$369,816.49
Year 2	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88
Total				\$424,920.00	\$30,125.41	\$455,045.41

Sep 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 3	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 3	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.49	\$369,816.49
Year 3	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88

Page 5 Q-378880-44763.946BR

Sep 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$424,920.00	\$30,125.41	\$455,045.41
Sep 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 4	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 4	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.49	\$369,816.49
Year 4	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88
Total				\$424,920.00	\$30,125.41	\$455,045.41
Sep 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 5	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 5	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.49	\$369,816.49
Year 5	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88
Total				\$424,920.00	\$30,125.41	\$455,045.41
Sep 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 6	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 6	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.49	\$369,816.49
Year 6	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88
Total				\$424,920.00	\$30,125.41	\$455,045.41
Sep 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 7	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 7	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 7	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.49	\$369,816.49
Year 7	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88
Total				\$424,920.00	\$30,125.41	\$455,045.41
Sep 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 8	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 8	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 8	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.49	\$369,816.49
Year 8	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88
reara						

Page 6 Q-378880-44763.946BR

Sep 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 9	73478	REDACTION ASSISTANT USER LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 9	73682	AUTO TAGGING LICENSE	340	\$36,720.00	\$3,341.52	\$40,061.52
Year 9	BWCUwTAP	BWC Unlimited with TAP	340	\$346,800.00	\$23,016.49	\$369,816.49
Year 9	ProLicense	Pro License Bundle	10	\$4,680.00	\$425.88	\$5,105.88
Total				\$424,920.00	\$30,125.41	\$455,045.41

Sep 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	73317	1-BAY DOCK AXON CAMERA REFRESH THREE	8	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	73345	AXON CAMERA REFRESH THREE	351	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	73347	MULTI-BAY BWC DOCK 3RD REFRESH	21	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Page 7 Q-378880-44763.946BR

### **ATTENTION**

This order may qualify for freight shipping, please fill out the following information.

Who is the receiving contact and what is the contact phone number for this shipment?	
What are the receiving hours of operation?	
Is a loading dock available for this incoming shipment? If yes, are you able to unload pallets from the trailer or will the driver need to assist with unload?	
Do you have a forklift and/or pallet jack to transport pallets into your facility?	
Are there any delivery restrictions (no 53' trailers, no box trucks, etc.)?	

Page 9 Q-378880-44763.946BR