

CONSULTANT: American Association of Airports Executives
CONTACT PERSON: Kyle Herbig
ADDRESS: 601 Madison Street
Alexandria, VA 22314
FEDERAL TAX ID NUMBER/U.B.I. NUMBER: 51-0094939
TELEPHONE/FAX NUMBER: 703-797-2542
COUNTY DEPT: Airport
DEPT. CONTACT PERSON: Kara Underwood
TELEPHONE/FAX NUMBER: 425-388-5110
PROJECT: Designated Aviation Channeling Services and
Computer Based training
ORIGINAL AMOUNT: \$85,700
AMENDMENT #3 AMOUNT: Not to Exceed \$56,750
CONTRACT TOTAL: Not to Exceed \$203,950
FUND SOURCE: 410-5216804101
CONTRACT DURATION: Through April 1, 2024

AMENDMENT NO. 3 TO AGREEMENT FOR PROFESSIONAL SERVICES


THIS AMENDMENT (the "Amendment") is made by and between SNOHOMISH COUNTY, a political subdivision of the State of Washington (the "County"), and the American Association of Airports Executives (AAAE), a wholly owned and operated not-for-profit entity, (the "Contractor"). In consideration of the mutual benefits and covenants contained herein, the parties agree as follows:

1. Purpose of Agreement; Additional Scope of Services. The purpose of this Amendment is to add new modules, Active Shooter, Human Trafficking Prevention at Airports, and Airport Insider Threat. In addition, we will add recurrent trainings for Authorized Signatory, GA Security, Non-Movement and Movement Area Driver Training, Self-Inspection, and SIDA modules with ADA Captioning. Compensation for the additional work shall be for the new modules and recurrent modules in an amount not to exceed \$56,750 as shown on Schedule C-2.
2. Compensation. This Amendment amends original contract Section 3, Compensation, with the attached Schedule C-2
3. All other terms and conditions of the Agreement, not inconsistent with this Amendment, shall remain in full force and effect.

SNOHOMISH COUNTY:

CONTRACTOR AAAE:

County Executive Date

 02.24.2022

Date

Approved as to form only:

Deputy Prosecuting Attorney Date

 2.24.2022

Legal Counsel to the Contractor Date

Schedule C-2
Additional Scope of Work / Compensation

Fees and Payment

Airport shall pay the fees set forth below for the Services performed by AAAE.

Fees for Non-Custom IET-LS Courses

COURSE	DESCRIPTION	PRICE
Active Shooter Non-Custom w/Captions	This course reviews important information to help airport employees in the event of an active shooter situation. The course instructs airport staff how to react to threats, usher passengers to areas of egress, make the decision to run, hide or fight, follow police protocol, and how to get to safety.	\$750
Human Trafficking Prevention at Airports Non-Custom w/Captions	AAAE offers various training courses to provide airport employees information on how to identify the warning signs and behaviors of human or sex trafficking. It instructs employees on what to do should they suspect human trafficking activity at their airport.	\$750
Airport Insider Threat Non-Custom w/Captions	This training is designed to help badged airport employees recognize behavior and activities which could indicate a threat to airport safety and security. The course defines what an insider threat is, reasons people become threats, behavioral Indicators, your security responsibilities and how to make a difference.	\$750

Fees for Customized IET-LS Courses

COURSE	DESCRIPTION	PRICE
Recurrent Training w/Captions • Authorized Signatory • GA Security • Non-Movement Area Driver Training • Self-Inspection • SIDA	Recurrent courses are highly interactive, scenario based and designed to test the application of knowledge existing employees already possess. Questions missed on a specific topic require the employee to retake the initial portion of training on that topic.	\$42,500 (\$8,500 per)
Recurrent Training • Movement Area Driver Training		\$12,000
Subtotal: Customized Course Production		\$54,500

Total Costs: \$56,750